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27th Spoleto Festival
Paris, London, Zurich,
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Deng Says 'Patriots' Will Run Hong Kong

Compiled by Our Staff From Dispatches
BEIJING — Deng Xiaoping, the Chinese leader, has been quoted as saying that Hong Kong in the future will be run by local Chinese "patriots" who support Beijing's resumption of sovereignty over the British colony.

Hong Kong is scheduled to revert to China after Britain's lease expires in 1997.

"We don't require them all to favor China's socialist system, but only ask them to love the motherland and Hong Kong," the Xinhua news agency on Saturday quoted Mr. Deng as saying.

He said the region "must be administered by Hong Kong residents with patriotic Chinese as the main body.... Naturally, other people can play roles, too, and foreigners can be invited as advisors."

The report was taken from Monday's issue of the Beijing weekly magazine *Outlook* and was written from remarks made by China's senior leader at meetings with two Hong Kong delegations in June.

According to Mr. Deng, chairman of the Communist Party's Central Advisory Commission, Hong Kong's socio-economic system will continue, and its laws will remain basically unchanged after China resumes sovereignty.

Mr. Deng said problems during the 13-year transition period should be solved "step by step."

"First, major fluctuations or setbacks must be avoided and the prosperity and stability of Hong Kong maintained. Second, conditions must be created for Hong Kong residents to take over the government smoothly," he said.

Bolivia has said Hong Kong will remain a free port and international trading and monetary center, with its own economic relations with other countries.

"Our policies toward Hong Kong will remain unchanged for 50 years, and we mean what we say," Mr. Deng was quoted as telling three members of Hong Kong's Executive Council and a separate group of leading industrialists.

"Our policy for two systems in one country" was adopted by the National People's Congress. Some people are worrying whether this policy will change," said Mr. Deng. "I say that it will not change. The core of the matter is whether this policy is correct or not. If it is correct, it will not be changed."

Mr. Deng repeated his May 25 statement that Beijing will station troops in Hong Kong when it becomes a special administrative region of China, but said it will not send officials to help govern the territory.

Beijing apparently decided to publish his remarks in response to a controversy over Mr. Deng's meeting last week with three prominent Hong Kong legislators, whom he refused to recognize as official spokesmen for the colony's 5.5 million residents.

After Mr. Deng's reported remarks were criticized as evidence of Beijing's insensitivity, the Communist press released its version of the meeting, at which Mr. Deng was quoted as saying, "I have no doubt, there will be unrest."

But, in the excerpts from *Outlook*, Mr. Deng reportedly said talk of a breakdown in confidence was premature.

The contents of the Sino-British talks on the Hong Kong issue have not been disclosed yet," he wrote, "so many Hong Kong residents do not understand the policies of the central government. They will have confidence once they have a full understanding of these policies."

According to a transcript of another meeting Mr. Deng had with Hong Kong businessmen last week, he promised that China would not interfere with the colony's passion for gambling.

(AP, WP)



President Hernán Siles Zuazo of Bolivia, right, with one of the gunmen who held him captive for 10 hours on Saturday.

Bolivia President Held 10 Hours in Coup Attempt

Compiled by Our Staff From Dispatches

LA PAZ — President Hernán Siles Zuazo was kidnapped from the bedroom of Bolivia's presidential palace on Saturday in a bid to trigger a coup, but search teams freed him unharmed 10 hours later after intense negotiations.

The kidnappers, dressed in civilian clothes, were holding a pistol to his head when we found him, and threatened to kill him," said Jorge Crespo, foreign affairs undersecretary.

Mr. Crespo said that one of the officers in the Venezuelan Embassy was Lieutenant Colonel Gerardo Linares, head of a U.S.-trained, anti-cocaine police unit known as the Leopards. The Bolivian government said late Saturday that the Leopards had taken part in the coup attempt.

Throughout the 10-hour ordeal, the streets in La Paz remained calm, and no violence was reported.

After he was freed, Mr. Siles Zuazo stood on a balcony of the presidential palace and spoke to cheering supporters gathered in Plaza Murillo.

Another group of suspected kidnappers, apparently the ring-leader,

ers, sought refuge in the Venezuelan Embassy. The Interior Ministry said seven were in the embassy, but a Venezuelan government spokesman in Caracas said he believed only five were in the mission.

The Argentine government later said that the six men in its La Paz residence surrendered their weapons and were received as "lodgers" at the request of Mr. Siles Zuazo, pending further determination.

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Shortly after the abduction, the head of the armed forces, General Alfredo Vilamari, expressed his "total repudiation of the crime" and announced a state of emergency restricting all military units to their barracks.

Mr. Cárdenas said that the president was abducted by 60 uni-

formed policemen armed with M-30 machine guns and led by a lieutenant from the Police Academy, which is run by the Interior Ministry.

The policemen overpowered a small unit of guards at the presidential residence about 5:30 A.M., forced the president into a vehicle and sped away, he said. The president's wife was left behind unharmed.

The kidnappers apparently expected support from the military, which has not been a strong backer of the president.

The military refused to recognize the results of elections when Mr. Siles Zuazo was elected in 1980 but failed, and in 1982, during labor unrest, the military in 1982 "reconfirmed" the election results and allowed him to return from exile and take office.

While the president was held

hostage, cabinet ministers met to "adopt preventative measures to ensure institutional stability," Foreign Minister Gustavo Fernández said.

(UPI, AP)

El Salvador's Lawmakers Cut Off Land Reform

By Dan Williams

Los Angeles Times Service

SAN SALVADOR — El Salvador's National Assembly has voted to cut off a program of giving land to tenant farmers, bringing to an end the last operating element of the country's land-reform program.

On Thursday, the assembly revoked Article 207 of a land-reform law that had been in effect for four years. It had been due to expire several times since 1980, but was extended every time.

Article 207 provided for the third of three planned phases of a land-reform program that was begun following a 1979 coup by liberal army officers. It had been considered a key to winning impoverished peasants away from the country's five-year-old leftist insurgency.

In Washington, a State Department official said that the measure, after its previous extensions, had long been scheduled and came as no surprise. He indicated that the pressure within El Salvador for another extension was small.

"It almost seems land reform in Salvador is a bigger issue with the

American public and in the U.S. Congress than in that country," he said. "There appears to be no big constituency for it down there now. Eviction is no longer a major problem."

About 233,000 acres (94,300 hectares) have been distributed, according to the U.S. Embassy. More than 62,000 families had been given land, although only 10,356 legal titles had been granted, an embassy spokesman said.

To the poor farmers, it's a cruel joke," said Cristóbal Alemán, a member of the union's executive board. He expressed fear that the action, besides ending land-reform efforts, will encourage land owners to challenge the expropriation of land already given to tenants.

Titles cannot be issued until the original owners are compensated by the government, and payment has been lagging.

Another 150,000 acres, some of it in combat areas, were eligible for distribution, but have not been claimed by the farmers who rent them. Tenants can claim up to 17 acres that they farm.

The Christian Democratic Party of President José Nicanor Duarte fought to extend the law, but right-wing politicians aligned with the Republican Nationalist Alliance of Mr. Duarte's rival, Roberto d'Armas, quashed it.

Those who opposed the law said it discourages planting and investment in the countryside.

The beneficiaries have had four years to make their claims," said Genaro Pastor, representative of a small party aligned with Mr. d'Armas's party.

Members of the Popular Democratic Union, an amalgam of peasant unions that support Mr. Duarte, were upset.

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office as president, said that a shortage of money and administrative problems may delay the start of it for several years.

The vote was the third major legislative setback for Mr. Duarte since he took office June 1. The previous two occurred when rightist assembly members voted to select conservatives to head the country's Supreme Court and as attorney general.

■ Name Supplied in Plot

El Salvador's highest police official said last week that an individual is under investigation for plotting to assassinate Ambassador Thomas R. Pickering. The New York Times reported from San Salvador.

In the second phase, landlords owning more than 1,250 acres were supposed to give up all but 375. However, last December the legislature voted to permit the owners to keep 612 acres of their choosing, reducing dramatically the land already given to tenants.

The deputy minister of public security, Colonel Carlos Reynaldo López Núñez, said the Salvadoran police were acting on information supplied by the U.S. Embassy on Monday.

He refused to identify the person, saying only that the individual had been warned that he was under suspicion and might be arrested for involvement in a plot to kill Mr. Pickering.

In the short run, some almost

Soviet Opposes U.S. Plan Linking Space Talks to Resumption at Geneva

By Dusko Doder

Washington Post Service

MOSCOW — A U.S. announcement that it is willing to begin negotiations on banning anti-satellite weapons in space if the talks are linked to a resumption of negotiations on medium-range and intermediate-range nuclear weapons reduction and to work out "feasible negotiating approaches" to "verifyable and effective" anti-satellite weapons.

The United States on Friday accepted a Soviet proposal made earlier in the day to begin talks on banning the anti-satellite weapons, but the administration called for broadening the discussions to include ways of resuming the Geneva negotiations.

While the official statement distributed Sunday by Tass described Washington's response as unsatisfactory, it said Moscow's offer to open talks in Vienna in September "remains in force."

The Soviet government, it added, "expresses the hope that the U.S. administration will adopt a more serious and more responsible attitude to this proposal."

The White House expressed disappointment Sunday at the dismissal of the U.S. agreement to take part in talks on space weapons, Reuters reported from Washington.

"We are disappointed with their public response," a White House statement said. "We hope to have a more serious and considered response through diplomatic channels."

Sunday's statement repeated Soviet allegations that it was the United States that was responsible for the collapse of both sets of Geneva arms talks by the deployment of Pershing-2 and cruise missiles in Western Europe.

"The U.S. administration has

not made, nor does it wish to make, a single step to open the way for considering these questions by way of talks," the statement said.

The Soviet rejoinder to Washington's avowed willingness to open talks on space weapons came as Britain's foreign secretary, Sir Geoffrey Howe, arrived in Moscow. He is the first British foreign secretary to make an official trip to Moscow in seven years.

Since arms control and East-West issues are high on Sir Geoffrey's agenda, it was expected that he would hear more detailed information about Moscow's proposal on banning space weapons.

There were speculations that Sunday's statement was designed to categorically foreclose any possibility of broadening the proposed Vienna talks to include other arms control issues.

Moreover, the statement voiced Soviet concerns about previous U.S. attitudes toward comprehensive negotiations on banning the development and deployment of all space weapons.

It said that "as to the space weapons proper," the Americans "do not want them to be banned, as proposed by the Soviet Union." It said that Washington sought to avoid serious talks on the subject, suggesting instead "that the discussions be limited only to the study of some 'approaches' of a general character to the problem."

"In other words, they are seeking to retain freedom of action for implementing programs directed at turning outer space into a springboard for aggression."

"Tass is authorized to state that the American administration's re-

(Continued on Page 2, Col. 3)

For the EC, a New Set of Problems

Petty Disputes Rob It of Popular Passion, Commitment

By Jóhanna Vinocur

New York Times Service

PARIS — About 10 minutes after the European Community countries resolved their five-year budget dispute last week, the where-do-we-go-from-here and what-have-you-done-for-us lately questions began again.

They had a special undertone. With Europe seemingly rid of its budget millstone, the questions suggested there were no more excuses for failing to move toward political unity and the kind of cooperation that would involve citizens, rather than governments, in creating European integration.

Although Prime Minister Margaret Thatcher wanted to talk at a news conference in Fontainebleau about what a good deal she felt she had fashioned for Britain, some of the questioners had other things on their minds.

What had she done about her old pledges to bring down intra-European air fares, which are vastly higher than those in the United States over similar distances? And weren't some of the summit participants' recommendations for raising Euro-consciousness in the 10 member countries — a European flag, a European anthem, all-European sports teams — just cosmetics, and pathetically insignificant?

Mrs. Thatcher replied by barely replying at all, drawing her audience's attention to the budget numbers and equations. The response reflected a basic problem for the EC. It is not really certain how to proceed in the future, and not entirely convinced it has swept away all the petty disputes called "cosmetics" by the French, that have robbed the European entity of popular passion and commitment.

In the short run, some almost

classical grocers' disputes are still present. There is a \$1.8-billion

community budget shortfall for the current year, and very little agreement on how to deal with it.

In removing Britain's grievance about its budget payments, the

IDEAS

■ Iraq claimed it destroyed five ships in the Gulf and shot down an Iranian fighter. Page 2.

■ The main Christian militia in Lebanon has accepted a government peace plan. Page 2.

■ Lillian Hellman, one of the most important playwrights of the American theater, dies at age 79. Page 4.

■ President Ferdinand E. Marcos's new cabinet includes his wife despite her setback in Philippine elections. Page 4.

BUSINESS/FINANCE

■ Continental Group agreed to a \$2.75-billion merger with a group largely owned by a private mining concern. Page 13.

14 Die in Landslide in Japan

Reuters

KUMAMOTO, Japan — The death toll in a landslide in the southwestern prefecture of Kumamoto rose to 14 Sunday as rescuers continued to recover bodies, police said.

Lillian Hellman, 79, American Playwright And Author, Is Dead

New York Times Service

NEW YORK — Lillian Hellman, one of the most important playwrights of the American theater, died Friday of cardiac arrest at Martha's Vineyard Hospital near her Massachusetts summer home. She was 79.

Among Miss Hellman's plays that have entered the modern repertory are "The Children's Hour" and "The Little Foxes." She was also a successful motion-picture scenarist. The three volumes of her memoirs were both critical and popular successes.

Vet the Hellman line that is probably most quoted came from a letter she wrote in 1952 to the now-defunct House Committee on Un-American Activities when it was investigating links between U.S. leftists and the Communist Party.

"I cannot and will not cut my conscience to fit this year's fashions," Miss Hellman wrote.

Although she had participated with Communists in many causes, she was not a Communist. "Rebels seldom make good revolutionaries," she said.

Members of her mother's family were merchants of German-Jewish origin who settled in New Orleans, where she was born on June 20, 1905. Her father, Max, became a successful salesman in New York. An only child, Miss Hellman spent her girlhood shuttling between Manhattan and New Orleans.

She studied at New York University for three years, then read manuscripts. Her marriage in 1925 to the writer Arthur Kober ended in a friendly divorce in 1932. By that time, she had met the writer Dashiell Hammett, with whom she



Lillian Hellman

would live off and on until his death in 1960.

Her first play to be produced, "The Children's Hour," about two women falsely accused of lesbianism, opened in 1934 and was an immediate hit. Although it was banned in Boston and Chicago, Miss Hellman earned \$125,000 from its first run.

In 1936 she went to Spain, then returned to the United States to campaign for aid to the Loyalists in the Spanish Civil War.

Meanwhile, she was working on a play about a Southern family obsessed with money and power.

"The Little Foxes" was a hit on the stage and in the screen version which Miss Hellman also wrote.

She bought an estate in Westchester County, New York, and converted it into a working farm.

For 13 years, she lived on the farm and helped run it while writing plays, books and magazine articles.

When her anti-Nazi play, "Watch on the Rhine," opened in early 1941, the Communist press criticized her for supporting the Allies in what it then called the "phony war." The play was named the best of the year by the New York Drama Critics Circle.

Mr. Hammett was jailed in 1951 for refusing to submit a list of contributors to what the Federal Bureau of Investigation had branded a Communist front, the Civil Rights Congress, of which he was a trustee. He emerged with his health shattered. Miss Hellman received her summons the next year.

She offered to testify about herself but not about others. The committee did not choose to cite her for contempt, but she suddenly became an untouchable in the movies

Marcos Includes Wife In New Cabinet Despite Her Setback in Election

By William Branigan
Washington Post Service

MANILA — President Ferdinand E. Marcos has announced a new government, retaining most of his cabinet, including his wife, Imelda.

The announcement Saturday ended speculation about the immediate political fate of Mrs. Marcos, who earlier had said she was renouncing all her official positions.

Mrs. Marcos was considered the big loser in the May 14 parliamentary elections. Opposition parties won 15 of 21 seats in Metro Manila, where Mrs. Marcos served as campaign manager for the New Society Movement, the government

party would continue as human settlements minister, there was no mention of her role as governor of Metro Manila, and she was not among the cabinet ministers present at the news conference for the formal announcement of their appointments.

The Human Settlements Ministry has been criticized for heavy spending and some opposition politicians are seeking to abolish it. Mrs. Marcos has been keeping a low profile since the election, which the president has said left her deeply disappointed.

However, she is expected to be back in the public eye this week to testify before a board investigating the assassination last year of Benigno S. Aquino Jr., the opposition leader who was shot last August as he was leaving a plane at the Manila airport.

The board is expected to ask her about comments she made before the assassination warning that Mr. Aquino would be killed if he returned from three years of self-exile in the United States.

Court Lightens Sentence

The Supreme Court on Sunday ordered the alleged leader of the Communist Party of the Philippines removed from more than six years of solitary confinement, calling it "cruel and unusual" punishment, United Press International reported from Manila.

The court ordered the military to give Jose Maria Sison "the opportunity to associate with other persons under detention" at Fort Bonifacio prison, where he has been held since his arrest on charges of subversion.

Economic Policy

Eased in Tibet

The Associated Press

BEIJING — China has announced flexible, new economic policies for Tibet, designed to double family incomes in five years.

The official news agency Xinhua reported Saturday that individual contractors in Tibet can decide what to raise or sell without government quotas. Those who plant trees or grass on wasteland or river banks can take ownership of the land and transfer it to others.

Tibet, a land of 1.9 million people, lags behind much of the rest of China economically. Per capita income was 216 yuan (\$36) last year, compared with 310 yuan for peasants elsewhere.

South African Cleric, on U.S. Visit, Fears Arrest on His Return Home

By Lexie Verdun
Washington Post Service

WASHINGTON — A South African cleric who appeared at a press conference last week with Senator Charles H. Percy, Republican of Illinois, to describe the torture he suffered while in prison in a black tribal homeland has been warned by relatives and church officials in South Africa that he may face a bleak homecoming.

The Rev. Tshenewasi Simon Farisani, a dean of the Evangelical Lutheran Church in South Africa, said Saturday that police agents went to his home last week following his statements in Washington. They asked his wife when he would return and promised to visit the house every day until then.

Mr. Farisani, who was in New York over the weekend, said the men were members of the police force of Venda, a small, remote territory given nominal independence from Pretoria four years ago as part of a plan to strip all blacks of their South African citizenship.

Regina Farisani, reached by phone at her home in Venda's major town, Sibasa, said that the two officers did not threaten to arrest her husband but that she was worried about his safety when he returns. She said she recognized one

of the officers as being part of a group of men who arrested Mr. Farisani on Nov. 18, 1981.

Despite fears that he could be arrested again, Mr. Farisani said he planned to return home this week. He added: "I cannot say that this is something I take lightly."

Marin Sovik, the assistant director of the office of government affairs for the Lutheran Council of the U.S.A., said that church officials have contacted the State Department for help in securing the reverend's safety in Venda. The State Department has directed the ambassador, Herman Nickel, to look into the situation, he said.

Mr. Farisani has been arrested three times in the past five years and has spent a total of 372 days in detention. His last arrest, in



John N. Turner after a meeting with Canada's governor general.

Turner, Taking Over From Trudeau, Moves First on Economic Problems

By Douglas Martin
New York Times Service

OTTAWA — John N. Turner was sworn in Saturday as the 17th prime minister of Canada in a private ceremony that ended a 16-year-long political era dominated by Pierre Elliott Trudeau.

Mr. Turner, until recently a corporate lawyer, pledged a more businesslike government and immediately announced the resignation of 13 cabinet ministers who had served under Mr. Trudeau. He said he would meet with the full cabinet and senior ministers individually this week to discuss Canada's serious economic problems.

But Mr. Turner, 55, stopped short of announcing the large immediate changes that some politicians had anticipated. In particular, he ruled out appointing unelected ministers to senior jobs, a legal possibility in Canada but a move considered politically dangerous.

"I would need a larger mandate from the people of Canada to move farther than I have today," Mr. Turner said.

The new prime minister, who was selected as leader of the ruling

Liberal Party earlier this month, is not himself a member of Parliament. He declined to discuss when he might call an election. He must set a date by early March.

In an unanticipated move, Mr. Turner said he would run in an electoral district in British Columbia. This, he said, is a demonstration of his commitment to increasing Liberal representation in western Canada. The ruling party currently holds no seats west of Winnipeg, Manitoba.

Mr. Trudeau, first elected prime minister in 1968, was the longest serving Western leader at the time of his resignation. His sometimes idiosyncratic sense of style was apparent in final comments to reporters Friday.

"I'll try to remain silent for most of the rest of this year," he said. "It depends on how provoked I get."

Until 1975, Mr. Turner served as a senior minister in Mr. Trudeau's government. He left after a dispute with the prime minister. Although Mr. Turner publicly praised his predecessor during his campaign for the party leadership as "the most outstanding Canadian of his

generation," he took the opportunity Saturday to separate himself from Mr. Trudeau in several ways.

He said, for example, that he would meet with the press more often. He has also given cabinet members more power, while cutting the size of the cabinet from 37 to 29.

He also made a quip about his long absence from politics, and perhaps the dispute between him and Mr. Trudeau. When asked how he felt while being sworn in, he said, "I suppose I didn't reflect from my mind certain ironies of the situation."

Mr. Turner's decision not to look outside the government for top aides at this time meant that he retained a number of Mr. Trudeau's ministers. Marc Lalonde, for instance, will continue as finance minister.

Jean Chretien, the energy minister who was Mr. Turner's strongest challenger for the Liberal Party leadership, was named deputy

prime minister, secretary of state of external affairs and senior minister for Quebec. For more than a week, Mr. Turner had been negotiating with the popular Quebecer to secure his support in a new administration.

Mr. Turner praised Mr. Chretien on Saturday, calling him "my most important collaborator."

Politically, the new leader's most urgent political task is to determine an election date. Some politicians suggested that the decision not to name unelected ministers indicates a later election, perhaps in November.

Only five members of Parliament were promoted to cabinet rank. The others are familiar faces, with names clearly given to those who supported Mr. Turner.

For instance, Lloyd Axworthy, Mr. Turner's campaign manager, was made Liberal political chief for the entire West in addition to retaining his post as transport minister. Industry Minister Ed Lumley, Labor Minister Andre Ouellet and Consumer Minister Judy Erola were all given expanded powers.

Whenever an election is called, the Liberals will be up against the Progressive Conservative Party led for the past year by Brian Mulroney, a former businessman. Just as the Liberals are trying to gain in the West, the Tories are concentrating on picking up seats in Quebec, where they now hold only one of 75 seats.

The promise of Mr. Turner to run in British Columbia thus represents a challenge to Mr. Mulroney to run in his native Quebec. So far, the Tory leader, who was elected to Parliament in a by-election to a safe seat in Nova Scotia, has been reluctant to say where he plans to run.

U.S. General Links Nicaragua, Drugs

The Associated Press

SAN SALVADOR — Leaders of Nicaragua's government are involved in drug trafficking in the region, said Lieutenant General Paul F. Gorman, head of U.S. Army forces based in Central America.

General Gorman made the allegations Friday night during a

speech to an American Chamber of Commerce meeting in San Salvador.

Departing from his prepared text, General Gorman said that drug traffickers buy off governments, and are conduits for subversion and that "the commanders of Nicaragua are deeply involved in these movements in the region." He refused to elaborate.

General Gorman made the allegations Friday night during a

speech to an American Chamber of Commerce meeting in San Salvador.

But it should definitely be the large U.S. banks, whose reckless attitude toward my country are the real causes of the present chaos, who should be obliged to form the largest part of the bill.

JORGE HELPT.

Paris.

Reform at UN

Since nuclear armament is a world problem and not a national or political one, it can only be solved at a world level or within the United Nations. A first condition for such a solution is a fundamental change in the organizational structure of the United Nations so that it can evolve from a powerless debating society into a credible, assertive assembly which will be able to legislate as a supranational government and enforce its decisions on any member-state.

There are three culprits: The Argentine people, who are responsible for their own abominable governments; the U.S. government, which gave its approval to many loans based on a convenient political judgment; the foreign banks who made lots of money by giving unbelievable amounts to a country whose total trade balance cannot even pay the interest on the loans.

Whatever the outcome, the Argentine people will be economically penalized during a generation or more for this situation. If the U.S. government decides to give some help — a low interest rate or some other gimmick to support our first serious effort toward democracy in the last 50 years — it will be a good investment for the U.S. taxpayers.

CHRISTOS G. ACHIS.

Former Governor.

National Bank of Greece.

Athens.

national policies to those of the United Nations? Will they give up their complete disregard for UN charges and judgments?

To reach the necessary political willingness, which inevitably must lead to total (nuclear) disarmament and world peace, I advise the peace movements on either side of the Iron Curtain to devote themselves first of all to the reorganization of the United Nations.

WOUTER ter HEIDE.

Zwolle, The Netherlands.

The 'N' in Pakistan

In response to the report "Crusader Says Pakistan May Produce Nuclear Bombs Within 3 to 5 Years" (June 22):

For many years the Western press has been publishing sensational reports about the imminence of a nuclear explosion by Pakistan. All such reports have proved false. And yet the mischievous makers do not give up. If Senator Cranston and others like him are sincere about nuclear nonproliferation, they should concentrate on countries such as Israel and South Africa rather than on Pakistan, which has repeatedly assured, at the highest level, that it is not engaged in developing nuclear weapons.

MUKARRAM ALI.

London.

LETTERS TO THE EDITOR

3 Debt 'Culprits'

Regarding the opinion column "The Banks' Loan Bling Bought Some High Life" (June 14) by Martin Mayer:

It is quite true that some of the money received by my country, Argentina, "bought some high life." Much more was miserably spent either in parades and "nonpriority" projects or, worse, on wars to wage war against Chile (almost) and Britain or to murder our own citizens. But the basic problem is how to reduce this debt from now on.

There are three culprits: The Argentine people, who are responsible for their own abominable governments; the U.S. government, which gave its approval to many loans based on a convenient political judgment.

The special session ordered Saturday has no time limit, and July marks the beginning of France's two-month summer holiday period. The special session puts pressure on opposition senators to act quickly or risk losing their own vacances.

In general, the measure would give private school teachers six years to decide whether to become state employees. In schools where the percentage of teachers who were state employees fell below 50 percent eight years from now, public financial support would be phased out.

Lawyers for the sperm bank argue that its only legal obligation is to return the sperm to the donor. Catherine Palley-Vincent, the bank's lawyer, contend that

through Paris to protest the pro-

tection of the environment.

CONRAD BOHLEN of The Washington Post reported from Washington:

PARIS — The French government has ordered both houses of the French Parliament into extraordinary session beginning Monday, pressuring the opposition for quick and relatively painless passage of a law on private schools.

The special session ordered Saturday has no time limit, and July marks the beginning of France's two-month summer holiday period. The special session puts pressure on opposition senators to act quickly or risk losing their own vacances.

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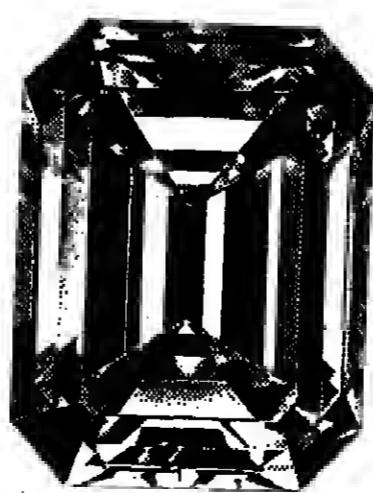
From Trudeau,
economic Problems

OR

rare (rār) *adj.* uncommon; few and far between; extremely valuable; of the highest order; singular; unique; highly prized.

quality (kwol'-i-ti) *n.* degree of excellence; priceless; superior; measure of perfection; property associated with prestige; greatly esteemed.

DeBeers (de-bērz) *n.* pertaining to rare and quality; the name that stands for diamonds.



INTERNATIONAL Herald Tribune

Published With The New York Times and The Washington Post

Toward a Debt Solution

There appears on this page today an essay proposing the creation of an Alliance Fund as a means to de-escalate the increasing sense of crisis that surrounds the international debt problem of developing countries. The proposal merits serious consideration by official and private creditor institutions.

It is important that the recent meeting of the major Latin American debtors in Cartagena, Colombia, receive a studied reply from the creditors. No response would appear to be brushing it away, as if it never happened. And that would be a mistake.

The Latin governments are under tremendous pressure — from their electorate for a better life, and from their creditors for an improved economic performance. In the long run, compliance with the austerity programs required by the International Monetary Fund may indeed lead to a better life for the citizens of those countries.

But in the short term, policy-makers in creditor countries must recognize that the

adjustments they are demanding represent a tremendous sacrifice in daily living conditions that no government in the industrialized countries would dream of implementing over so short a period.

It is time, therefore, for new initiatives. The \$20 billion proposed to start the Alliance Fund is admittedly only a drop in the bucket relative to the \$400 billion owed by developing countries to private creditors — mostly commercial banks.

Still, the proposed Alliance Fund is equal to half the paid-in capital of the World Bank, and it is about equal to what the IMF has actually laid out in assistance over the past two years. It would be \$20 billion of long-term finance that would otherwise not be available. Ideally, it would deplete the debt issue.

Most important, it would be a demonstration that the will exists to find solutions equitable to both lenders and borrowers.

INTERNATIONAL HERALD TRIBUNE

What Kind of Europe?

When an international quarrel over money drags on for years, at a rising cost to political reputations, you can assume that more than money is at stake. Britain joined the European Community more than a decade ago, knowing the financial formulas were adverse to its interest but assuming that something would be worked out. Unfortunately, all attempts at a solution seemed to exacerbate the deeper differences between the British and their continental partners — particularly the French.

The French sometimes suspected Britain of trying to abandon the political purposes of the Common Market altogether and attempting to turn it into merely a free trade zone. The British, with their highly efficient agriculture, deeply resented the price being extracted from them to support the continent's tradition of highly protected farming with its inordinate costs and huge surpluses. The British, feeling poor, wanted to fix the community's budget deficit by cutting the budget; the continental, most of them much richer, were prepared to raise taxes. For the past five years, because these differences touched everything else that the community wanted to do, it made very little progress on anything at all.

The dispute has now been resolved, more or less to everyone's satisfaction. The credit goes, above all, to the president of France, François Mitterrand. But what made this solution possi-

ble? The explanations are a reminder that the purposes holding this economic community together are not, at bottom, economic at all. The French worry that the West Germans, at some point in the future, may drift off toward neutralism and the romantic dream of reunification with East Germany. For their part, the Germans fear isolation from the other Western democracies. The community is the structure that holds Western Europe together, and not even the British are prepared to accept the consequences of allowing it to collapse.

The governments that worked out the financial settlement clearly intend it to be part of a concerted effort to begin moving their 10 countries toward a closer unity. They announced the settlement in a statement in which they also spoke of creating a European passport, and perhaps a European flag. They suggested organizing European sports teams — for the 1983 Olympics — and twinning school classes across national boundaries.

A long time ago the greatest of the community's architects, Jean Monnet, warned that either it must maintain momentum toward unification or it will ultimately fall apart. Having had the opportunity to reflect on the alternative, the people running the European democracies have now decided to have another try at building Europe.

— THE WASHINGTON POST.

Drilling Closer to Home

There is a long list of necessary projects that everyone favors somewhere else — things like prisons, mental hospitals, drug clinics, waste-disposal units, power plants. Now please add a national necessity: offshore oil drilling. Congress is all for it off other people's coasts.

American oil production continues to decline and dependence on oil imports is once again rising. The trend toward ever greater vulnerability cannot be inexpensively reversed. It probably could be slowed, though, by a vigorous effort to develop the most promising U.S. oilfields. But they are mostly offshore, along someone's favorite coastline.

Congress and the Carter administration tried to do just that in 1978 by streamlining the leasing program for the outer continental shelf. They sought maximum development with minimum disruption of the environment. But legal challenges by state governments and environmental groups stalled the program. By the time these were beaten back, the 1979 oil shock had faded and James Watt had become secretary of the interior.

Then the opponents of offshore drilling capitalized on public indifference and on resentment of Mr. Watt's attitudes about conservation. With little discussion and no recorded

— THE NEW YORK TIMES.

Other Opinion

The Growing Doubts in Iran

Although it seems unlikely that Iran can win the war in the sense envisaged by President Saddam Hussein when he started it, he can be less fearful of losing it than he was a few weeks ago. The expectations aroused by the latest Iranian call to arms have not been fulfilled. For the first time since the revolution the [Iranian] leadership is having its authority questioned. It was a leadership which caused the ill-trained

— The Guardian (London).

and ill-armed Iranian troops to hurl themselves at Iraqi defenses. When certitude gives way, even so slightly, to doubt, a simple moral crusade becomes a difficult military operation about which there can be more than one professional opinion. The Iraqis say they still expect the offensive to take place, and if it does the balance may shift back again. Even so, with every passing day Iran's secret weapon — religious fervor — is losing potency.

— The Guardian (London).

FROM OUR JULY 2 PAGES, 75 AND 50 YEARS AGO

1909: China Explorers Said in Danger

PEKING — Telegraphic advices to the American and British legations are construed to indicate a possibility of further trouble for Robert S. Clark's party if it continues its explorations in Kansu. Details of the killing of the Sikh attaché are meager, but the reports indicate popular excitement. Despatches to the British legation announce the find of the body of the Sikh, much mutilated. Mr. Fletcher, the American chargé d'affaires, has telegraphed to Mr. Clark urging the party to return. This was at the insistence of Mr. Clark's brother in New York. No response has yet been received, but this is not necessarily ominous. Nevertheless, in view of the contentions, the authorities are insisting that the party leave the scene as soon as possible.

1934: Nazis Execute Ex-Chief of Staff

BERLIN — Ernst Roehm, former chief of staff of the National-Socialist Party storm troops and ringleader of the revolt against the Hitler dictatorship, has paid for his rashness. In a [July 11] statement announcing that the chancellor's one-time intimate friend has been executed, but mentioning neither the time nor the place, it is simply stated that "former Chief of Staff Roehm was given an opportunity to take the consequence of his treasonable action. He did not do it and therefore was shot." Presumably Roehm was executed at Munich, where he was arrested [on June 30]. Whatever may be said of Roehm's moral character, he was a man of great physical courage and was characteristically refused to do the Nazis the favor of taking his own life.

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SPAIN

A SPECIAL REPORT

MONDAY, JULY 2, 1984

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Full dress review: The royal family, at left, and Prime Minister Felipe González, second from right, review Spanish troops in Madrid.

Unemployment Continues to Counter Solid Achievements in the Economy

By Robert Holloway

MADRID — Eight years after the restoration of democracy, the Spanish economy still has a hangover, in the pitiful assessment of Carlos Cortés, secretary-general of the influential Businessmen's Circle, "a large part of our profits has been used to destroy jobs."

In statistical terms the achievements of the Socialist government of Prime Minister Felipe González since it took office in December 1982 are impressive.

The inflation rate, then running at 14 percent a year, will range between 8 and 9 percent by the end of this year, independent forecasters have said.

Gross domestic product grew 2.2 percent last year and foreign economists in Madrid say that the Organization for Economic Cooperation and Development's prediction of 2 percent this year is conservative.

By devaluing the peseta as soon as it took office the government helped depress imports, and the current account deficit shrank from \$4.2 billion in 1982 to \$2.5 billion last year.

Anselmo Calleja, director of forecasts at the Economy Ministry,

said in June that the account may now be in balance.

But these results must be set against the highest unemployment rate in the West, crippling inefficiency and huge financial losses in heavy industry, and a lack of confidence in the private sector.

Mr. Cortés rejected Mr. Calleja's contention that "four decades of protectionism under Franco sheltered businessmen from virtually all risks and they are now timorous about investing unless they can see high profit margins, much higher than you are used to outside Spain."

The government plans to invest \$6 billion over the next three years to restructure industry. Steel output fell slightly last year, to 12 million metric tons, less than two-thirds of capacity, and losses were estimated at 30 billion pesetas. Shipyards lost 45 billion pesetas.

Businessmen, in Mr. Cortés' view, have no incentive to invest. Their chief demand is a dismantling of the vestiges of Franco's labor laws. A trade-off between the dictatorship and state-controlled unions made it almost impossible to fire workers, in exchange for low wages and a ban on strikes.

Franco also granted businesses very low interest rates on bank loans.

Rapid wage rises following the restoration of democracy, coupled with higher interest rates and other inflationary pressures, such as the 1979 oil price rise, drove many small companies into bankruptcy. This and the recession in Northern Europe, which forced thousands of migrant workers to return home, sent the unemployment rate from 7.5 percent in 1979 to 20 percent in the first half of this year.

"Investment in the private sector is mainly looked at as a way of solving the rigidities of the labor market, rather than as a means of expanding capacity and seeking new markets," a leading banker said.

A bill before the Cortes would permit employers to hire and fire workers on three-year contracts, but the government is not expected to take firm steps toward a more flexible labor market because it needs the support of the unions to restrict public-sector wage rises and to modernize industry, a process that will cut out an estimated 60,000 jobs.

Paulino Barrabés, an official of

the Socialist UGT, the General Union of Spanish Workers, said: "This government has the merit of facing facts," and added, "We are ready to make sacrifices to create employment in the long run." The UGT agreed to limit public-sector wage increases this year to about 7 percent, well below the inflation rate.

But Mr. Barrabés described as "monstrous" the privately expressed opinion of a senior government official that the administration would cease to regard unemployment as its top priority if it were halved to 10 percent.

And Marcellino Camacho, secretary-general of the Communist Workers' Commission (CO), insists that full employment is possible. "The seven largest private banks doubled their gross profits last year," he said. "Their deposits totaled 22 billion pesetas and we have proposed creating a national solidarity fund using that money to restructure industry and implement full agrarian reform."

The CO has refused to sign any agreements with the Gonzalez government, which Mr. Camacho describes as "right of the Christian (Continued on Next Page)

Vital Foreign Policy Decisions Delayed

MADRID — At the beginning of this year the foreign affairs spokesman of the conservative opposition in the Cortes caused an uproar when he accused Prime Minister Felipe González's government of pursuing a "red" foreign policy. The opposition took up the theme again when Fidel Castro of Cuba, making a stopover after visiting Moscow, was invited to lunch at the prime minister's official residence.

In contrast, a steadily growing protest movement, spearheaded by the minority Communist Party, accused Mr. González of selling out to the Reagan administration and reneging on pledges to hold a referendum on continued membership in the North Atlantic Treaty Organization.

Spanish foreign policy is, of course, neither red nor Reaganite, but the two accusations illustrate the ambiguity that often permeates Madrid's external relations.

Officially, 18 months after it took office, the Socialist government is still trying to decide whether to remain in NATO, which Spain joined in May 1982. Entry into the European Community has been a constant both under the present government and of those that preceded it. And events such as a recent visit to Spain by Argentina's president, Raúl Alfonsín, have prompted calls for a "Hispanic commonwealth" and an "Ibero-American community of nations."

The NATO issue is certainly the most complex the government faces in foreign policy. The cabinet is believed to be evenly split on the question. Mr. González, whose views outweigh those of everybody else, is probably in favor of remaining. He and his team are extremely evasive on where they stand.

The problem is that the prime minister and his team know that a substantial majority of Spaniards are against being in NATO. They also know that it is difficult to the point of being unprecedented, to leave the alliance.

In the course of this year some of the ambiguities on this issue will be resolved. Mr. González has said that before the Socialist Party convention, which is scheduled for December, the government will make clear whether it will recommend remaining in NATO.

He has also said the referendum will be held before the next general elections, which must take place no later than the fall of 1986, and that the referendum will be consultative and not binding.

This is a final clue to the prime minister's thinking. He has recently said that Spain's options are to remain in NATO under the present status or to return to the defensive it held immediately before entering NATO. The choice would thus appear to be between remaining a NATO member but not a member of the integrated military command.

(Continued on Next Page)

Sea of Red Ink Is Threatening Decentralization

By Victor de la Serna

MADRID — Creating a quasi-federal state seemed, to many politicians in the early years of Spain's democratic regime, a cure-all for internal tensions and for the pent-up demands of minorities in what for three centuries had been a high-

centralized nation. The "state of autonomies" was devised to satisfy separatist feelings in Catalonia and the Basque country while giving similar home-rule status to other regions — thus placating the military and the conservatives, who objected to any special plan for the Basques and Catalans and feared a

secessionist pull that might destroy Spain's unity. Now, seven years after the first free elections of the post-Franco era, Spain has been divided into 17 autonomous regions, each with its own executive and parliament. But the system is sinking in a flood of red ink, and plans to moderate the ambitious

plan are being debated by the Madrid government. "The autonomies will not be curtailed by any sort of legislation," said a spokesman for the Territorial Administration Ministry. "There's no question of doing so, since it would entail revising the constitution. But that does not mean that there will be no attempt to rationalize the cost of the system. We have found out that some of these regional governments were rather poor administrators."

Fernando Jauregui, a Madrid journalist, believes a tightening of the financial reins might have results similar to those of a legal reform of the regional setup. Mr. Jauregui created a stir earlier this year with a report in the newspaper *El País* on the costs of the 17 regional governments. The report said they had added 130 billion pesetas to the country's large budget deficit.

"The Socialists are trying to severely tone down the rate at which expenses and ambitious projects were developing in the 17 regions where they hold office," Mr. Jauregui said. "Madrid can also postpone transferring to some regions those areas of administrative power still in the hands of the central government."

Relatively, Spain is recalling the warnings made by Josep Tarradellas, the veteran Catalan leader, who has said since 1977 that "besides Catalonia and the Basque country, no Spanish region has any tradition of or longing for a home-rule or federal system, so that any artificial creation may become ineffective and ruinous."

(Continued on Next Page)



Criticism of Socialist Policies Rises, but Public Support Holds

By Tom Burns

MADRID — González-style socialism has gradually begun to grow sour in Spain. In the last year, there has been a palpable change in the public perception of the *combi*, the change that Prime Minister Felipe González so boldly promised when he won a landslide electoral victory in 1982.

There has not been the accelerated fall-off in support experienced by France's President François Mitterrand. Mr. González's personal approval rating has not dipped below 40 percent, a statistic his aides see as encouraging, though it has been the acceler-

ated fall-off in support experienced by France's President François Mitterrand. The performance received lackluster notices in the newspapers.

There is talk of the Moncloa syndrome, after the Moncloa Palace, the prime minister's official residence. This ailment seems to cut off the palace's occupant from the public and virtually strike him dumb, as once occurred with Adolfo Suárez, the charismatic former prime minister and the chief architect of the post-Franco political transition, who is now in the political wilderness.

Some of the strikes were staged to protest streamlining in loss-making industries. There were large anti-government demonstrations against layoffs in steel and shipbuilding. These could spread in the months ahead.

There were strikes in other sectors over pay as employers applied a government guideline of a 6.5 percent maximum wage rise. The pay ceiling is below the inflation rate, which is expected to be 8 to 9 percent at the end of this year. The disputes involved a wide cross section, from construction workers to airline pilots and from mailmen to university professors.

The government's economic policy has received the broad backing of the International Monetary Fund and the Organization for Economic Cooperation and Development. Both agencies point out that it is the only policy Spain can apply in order to reduce the public deficit, lower inflation and streamline the economy for entry into the European Community.

The political consequences of austerity, however, when applied by a Socialist government, is disarray within the government's own support.

Mr. González's government is in the main, carrying out the thankless, and ultimately self-destructive, task of managing the crisis in the manner of Social Democratic governments in Northern Europe during the last decade.

A pointed indicator of the political and economic climate in Spain is that Spanish business is still not willing or able to invest in the domestic economy. The Spanish banks, which are the real owners of Spanish business, are steadily divesting and selling, where possible, to foreign investors. With its

virtually monetarist economic orthodoxy the government has alienated its own electoral base but failed so far to create confidence in domestic business circles.

Mr. González's government suffered setbacks in the regional elections in February and April to elect, respectively, the Basque and the Catalan parliaments. In both cases local nationalist parties retained control. In the Catalan vote the Socialist Party was strongly defeated.

Regional issues were dominant in both elections. The existence of a strong nationalist presence in the Basque country and Catalonia distorts the significance of the elections and makes their results difficult to apply nationally. But a feature of the two elections was the manner in which an aggressively anti-nationalist electoral strategy adopted by the Socialist Party failed to attract middle-of-the-road voters and instead aggravated regional tensions.

In broad political terms, the chief development has been the sharp deterioration in past months in relations between the central government in Madrid and the home-rule governments of the Basque country and Catalonia, the two most developed areas in Spain.

The internal political impact of the government's ambiguity over NATO has been to provide a rallying point for the otherwise dispirited Spanish Communist Party, which is in the forefront of the Spanish peace movement.

The ill-considered electoral promise to stage a referendum on NATO and the subsequent Socialist hesitations over holding it have served to weaken the Socialist Party on its left. An increase in the Communist vote in the next elections, making inroads into that for Mr. González's party, is likely.

There is a final element in the perception that socialism in Spain

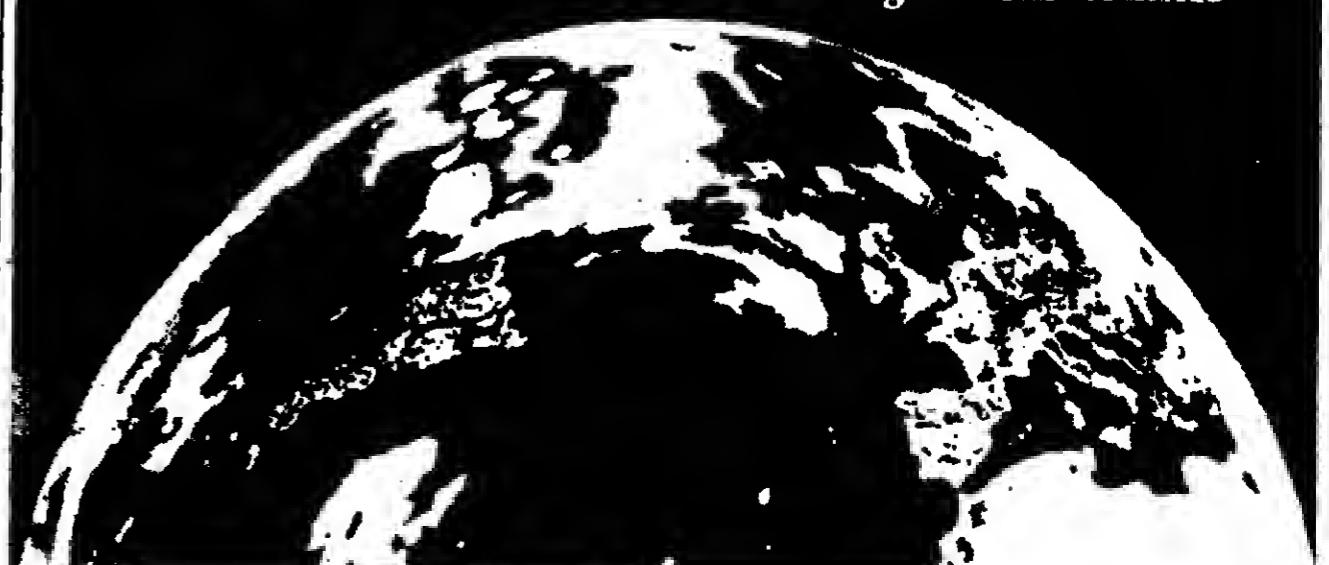
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BANCO EXTERIOR GROUP... OF SPAIN...

OF FEDERAL REPUBLIC OF GERMANY... OF BELGIUM... OF NETHERLANDS... OF ITALY... OF THE UNITED KINGDOM... OF ECUADOR... OF PERU... OF ARGENTINA... OF PANAMA... OF PARAGUAY... OF EQUATORIAL GUINEA... OF COLOMBIA... OF BRAZIL... OF FRANCE... OF GUATEMALA... OF BAHRAIN... OF THE UNITED STATES... OF MEXICO... OF USSR... OF VENEZUELA... OF SWITZERLAND... OF SINGAPORE... OF PORTUGAL... OF EGYPT... OF CAYMAN ISLANDS... OF URUGUAY... OF BOLIVIA... OF CHILE... OF THE WORLD.



BANCO EXTERIOR GROUP
Banking without frontiers



Paperwork Slows Decentralization Plan

(Continued From Previous Page)

low effectiveness of the system, many officials say, is the inability of the central and regional governments to keep down the number of public servants, which has skyrocketed in the regional administrations without a commensurate reduction in the national administration. In addition, the superimposed administrations are often bogged down by bickering over their respective duties and prerogatives — even, it appears, in areas where a clear legal boundary exists between local and national responsibilities.

Examples of personnel inflation abound. In the relatively low-priority agriculture and fisheries department of the Catalan government — in a heavily industrialized region — there are 57 more high-ranking officials than there were before Catalonia became autonomous.

With 17 regional parliaments (all of whose elected members earn salaries), 17 regional governments with about 150 regional ministers and many new regional departments, a whole new class of high-ranking public officials has appeared overnight. Many regional ministers are as well-paid as their colleagues in Madrid. Indeed, two regional heads of government, in Catalonia and Cantabria, earn more than \$70,000 each, between

salary and expense accounts. That is about what Prime Minister Felipe González earns. In a relatively poor country with a 20-percent unemployment rate, these figures are quite unpopular.

The problem is compounded by the lack of a federalist tradition in Spain, as cited by Mr. Tarradellas, and by a lax, imperfect system of regional budgeting and financing. As a result, citizens often feel far removed from the new system.

In Catalonia, a small region west of the Basque country, a local government official and former newspaperman, Jose Ramón Sáiz, recently confessed, "Right now we are a failure, as much in terms of effectiveness as in terms of popular support for our government."

Except in Catalonia and the Basque country, indifference to the regional authorities has been widespread. The Catalans and Basques, who had long-standing aspirations to autonomy — or independence — for cultural, linguistic and political reasons, are governed by nationalist parties and have shown great interest in the development of home rule. Elsewhere, few citizens know the name of the regional head of government.

In the words of Antonio Fontán, a former territorial administration minister with Adolfo Suárez's centrist government, "a purely elector-

al show of one-upmanship" by the centrist and the Socialists was the primary reason the system got out of hand in 1980.

Two paths to home rule had been included in the 1978 constitution — a fast one for the "historic nationalities" of Catalonia, the Basque country and Galicia, and a gradual, limited one for everyone else. But the centrist and Socialists stirred nationalist feelings in Andalusia in an effort to undermine one another, and suddenly every local boss wanted as many rights as the Basques and Catalans.

Now, solutions are difficult to find. Legally, nothing can be done without a constitutional upheaval. All regions have received a large majority of the administrative powers included in their respective "autonomy statutes" — 90 percent in the case of the Madrid region and, paradoxically, just 70 percent in the Basque country, where mutual distrust has slowed down the pace of transferring chunks of the administration, particularly in health services.

While the devolution plan is irreversible, better ways of controlling waste and improving the citizens' control over spending could be devised. In the hurried process of granting autonomy, little was foreseen in terms of fiscal and financial control.

When Andrés Hernández Ros, the Socialist head of the Murcia region, had to resign earlier this year after a bribery scandal, it was discovered that his administration, with a yearly budget of 17 billion pesetas, was preparing a four-year spending plan of 200 billion pesetas.

Except in the Basque country, regional governments do not collect taxes; they receive a portion of the national budget. But they are free to raise loans in the national and European markets. Direct tax collection by regional authorities has been mentioned as a solution to the problem — it would ensure a rapid rise in popular interest by the local voters in the fiscal plans announced by candidates in regional elections, and make accountability a more common word than it is today.

As *El País* stated in a recent editorial, "In order to avoid the self-destruction of our 'state of autonomies' — because of superimposed powers, of malfunctioning decision centers, of the cost of maintaining administrative machinery and of the tribal struggles of the regions — it will be necessary for all democratic forces to face seriously to the way to solve the unprecedented and difficult problems created by the new reality."

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Unemployment Continues to Counter Economic Gains

(Continued From Previous Page)

is growing sour. In early June the Democrat government, which preceded it, "Talks involving the CO, UGT and employers' association on a national wage pact collapsed in January.

Despite the employers' declared lack of confidence, there was a large inflow of capital, reversing a

trend that occurred after the Socialists won the 1982 election. Foreign exchange holdings increased in the first five months of this year by \$2.3 billion, and economists at a Western embassy said Spain made advance repayments on part of its national debt, standing at \$30 billion.

The reflof can partly be explained by the overvaluation of ex-

ports, which compensated for under-invoicing when exporters speculated on a devaluation in the autumn of 1982," a source at the embassy said.

If under-invoicing and over-invoicing suggest that last year's trade figures give an exaggerated impression of Spain's real performance, banking sources say the government's economic growth sta-

tistics are also misleading. "A 23-percent rise in automobile production was due to the start-up of the General Motors plant at Zaragoza, which turned out 240,000 cars," a source said. "Without that Spain's production would have declined."

Conversely, the government argues that the effects of unemployment are mitigated by the existence of a large underground economy.

He wrote that "exasperation" was setting in, and added: "Innumerable Spaniards, of all the social strata and of all ideologies, feel themselves to be uncomfortable,

Criticism of Socialist Policies Increases

(Continued From Previous Page)

highly regarded philosopher Julian Márquez published a disquieting and controversial article, entitled "Freedom on the Wave," in the conservative Madrid newspaper ABC.

Professor Márquez' theme was that under Mr. González's government there had been a steady encroachment of the liberties that had characterized the post-Franco period. The Socialist administration, he said, was carrying out subtle changes in education, the justice system, the economy, the media and the civil service that together formed part of a strategy aiming to make socialism in Spain irreversible.

He wrote that "exasperation" was setting in, and added: "Innumerable Spaniards, of all the social strata and of all ideologies, feel themselves to be uncomfortable,

spied upon, manipulated, threatened."

An opponent of the Franco dictatorship, who because of his stand was denied a university chair during the Franco era, Professor Márquez is no reactionary polemicist. His broadside on the government stung Mr. González into saying that he was not prepared to take lessons in liberty from the professor or from anyone else since he had devoted his life to the cause of freedom in Spain.

Many Spaniards would probably overstate his case. Mr. González is in fact criticized by the left wing of the party for his caution. They say the prime minister has not traveled far enough along the socialist road.

Despite everything, Mr. González retains a large measure of widespread personal popularity that swept his party to power. The noting that he combines pragmatism and decisiveness with idealism and compassion continues to stick. The *descanso* of the past months has much to do with the facts that too many hopes were placed in the young and inexperienced team. Mr. González headed and that not enough was known about the severe economic problems it inherited. So far Mr. González himself has escaped the brunt of the criticism.

Members of the government, when discussing the drop in support, make the salient point that the dip in the backing for the Socialists and the eruption of labor discontent is not matched by any marked increase in popularity for the conservative opposition. Thus, the stability of Mr. González's government often appears to owe more to a negative aspect — absence of a credible alternative — than to positive support.

Manuel Fraga's conservative opposition movement, Coalición Popular, had a negligible showing in the Basque and Catalan elections. Spaniards who when polled say that life has not improved under Mr. González also say that it would not improve under Mr. Fraga.

Important Foreign Policy Decisions Remain

(Continued From Previous Page)

mand or maintaining bilateral defense accords with the United States. Either way, neutralism is ruled out.

These options please nobody. Spanish peace marchers call for an end to NATO membership and the dismantling of the four U.S.-Spanish bases of the bilateral pact. The pro-NATO side wants full integration in the alliance; Spain withdrew from the military command immediately after Mr. González took office. Other NATO members are unlikely to allow Spain to be a special case, refusing to join the military command, for much longer (though France pulled out of the military command in 1966). The United States, for its part, urged Spain to be a NATO member precisely because it did not want the bilateral agreement that Mr. González put forward as his second option.

Governing the NATO question in a manner that is not always perceived outside Spain is the issue of EC membership. If Spain is offered unacceptably harsh terms, or indeed no terms at all, on the EC, it will certainly withdraw from NATO. Favorable terms to accede to the Treaty of Rome would make

the task of the Spanish pro-NATO lobby immeasurably easier. The present schedule calls for EC negotiations to be completed by September, to allow accession on Jan. 1, 1986. But nobody is making any bets. The EC's budget problems may delay enlargement indefinitely. The terms, especially transition terms for Spanish agriculture and the timing of bringing down tariffs, might simply be too tough for Spain to contemplate. A byword now among Spanish public figures is that "Spain cannot join at any price." A year or so ago nobody was saying that.

EC entry would end the ambiguities of Spain's foreign policy. There is no practical basis for the nonaligned. Third-World-leaning visions of an "Ibero-American community," although the emotional and cultural ties are real enough. More than half of Spain's trade is with the EC, against about 5 percent with Latin America.

As Spanish officials see it, the real stumbling block to an easy passage into Europe remains France. An imaginative and courageous feature of foreign policy in Mr. González's administration has been the attempt to mend bridges

— TOM BURNS

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SPAIN

Foreign Investment Becomes a Priority For the Economy

By Vivian Lewis

MADRID — Both sides agree: What's good for General Motors is good for Spain. The authorities are doing their utmost to welcome foreign investors, with priority financing, development zones, investment incentives, tax advantages. For these carrots, investors submit in the stick: performance requirements on export volume, balance of payments contribution, local content. Everyone wins.

A recent independent economist calculated that in 1983 General Motors alone accounted for 60 percent of the total national increase in production of manufactured goods. In the absence of alternative domestic sources of investment — because banks lack lending capacity, because Spanish industrialists lack cash — new plants and equipment in Spain have to come from foreign investors.

The scale of the GM plant near Zaragoza, employing 9,800 persons and exporting 198,000 cars in 1983, means the economy cannot do as well this year as it did during the start-up period. But in 1984 to date, Spain has won a few more major international investments: Firestone, a new tire venture; Lestier, in table oil; Arco, in polyethylene (buying our family interests in Arrabio); Anheuser Busch, in a sixth industrial-scale bakery for its Bimbo breads; Nixdorf, with a new Toledo electronics plant; Spitfire, with a Málaga assembly line for helicopters; making 32 craft in 1984 and 400 a year by 1989.

Talks are going on about high-tech investments by Olivetti (computers), Fujitsu Fanuc (robots) and Hitachi (computers and video cassette recorders). Last year, total foreign investment was 158 billion pesetas. Because the GM contribution ended when its plant was completed last year, this was a 13.5-percent drop from the total of 183 billion pesetas in 1982. And the United States lost its billing as top source — to France. This is not surprising, given the long border France and Spain share, but it should help lay to rest an accusation commonly heard in Paris: that Spain is used as an "aircraft carrier" by U.S. and Japanese multinational corporations to invade Western European markets. In fact, 63 percent of all foreign investment in Spain last

year came from European Community countries.

U.S. automakers, unlike French supermarket or bank owners, are subject to careful monitoring. Xavier Orna y Moyua, director at GM, said the company was required to undertake to export at least two-thirds of the output of its plant. "In fact, last year we exported 82 or 83 percent," he said. GM also got targets for local content in its cars: 50 percent at the start, and 60 percent within two years. Again, Mr. Orna said, "by last August we were at 60 percent and we are now running at 62 to 63 percent." The company also made commitments on its impact on the Spanish trade balance, agreeing to export 125 percent of what it imported. The target was surpassed, at 140 percent.

Mr. Orna believes these so-called performance requirements "would not remain legally valid if Spain was in the EEC." He said: "Of course we are doing better than the targets because we feel that it is good for us. But the only thing that would still apply during an EEC transition period would be the import duty on foreign cars sold in Spain." That is no small figure: Patrick Byrne, president of Ford-España, said that "duties and taxes on imports come in 60 percent of the price."

Mr. Byrne's company was subject to the same export rule but the local content requirement on Ford is only 55 percent. "Our assumption is that performance requirements will be removed," Mr. Byrne said, "but we can't afford to act on that assumption until we are sure."

The foreign presence in Spain is not wholly dependent on incentives. And there are no instances known to the U.S. Embassy in Madrid of companies failing to meet performance requirement levels. As a result, no one knows if the requirements are enforceable, if companies could be made to turn back their investment incentive funds or tax rebates.

A new plant set up in Spain is not usually there merely because of incentives. Foreign manufacturers are lured to Spain as much because of the vast potential market: There are only 212 cars per thousand Spaniards, for example, compared to between 300 and 400 per thousand in Northern Europe.

Expanding Tourism

(Continued From Previous Page)
El Caballo Rojo, opposite the mosque in Córdoba, are at best mundane.

The chief obstacle in opening the interior is lack of communications beyond the road and rail networks radiating from Madrid. Main line services are excellent. The Talgo express introduced in the late 1960s remains superior to anything in Europe except perhaps the most modern French trains, and those have less leg room. A first-class ticket from Madrid to Córdoba costs 3,118 pesetas, significantly less than the cost of traveling a comparable distance in France; a four-course meal comes in about 1,500 pesetas, wine, coffee and cognac included.

But between Córdoba and Granada, two of the four principal cities in Andalusia, there is no direct rail link. Three daily buses take about five hours to cover 100 miles (160 kilometers), stopping in numerous villages. It is a pleasant journey in late spring when the fields are full of poppies and cornflowers after an unusually long and wet winter. To attempt it in summer, when temperatures may exceed 40 degrees Celsius (104 degrees Fahrenheit), would test the spirit, especially of those with young children.

Not all officials share the enthusiasm of central government planners. Julio Anguita, mayor of Córdoba, believes that "the future of Córdoba lies partly in the past." But he quickly added that the Moorish caliphate, which ended in 1236, should be an inspiration rather than a tourist attraction. "We want a city full of beautiful gardens and libraries," he said. "Tourism is fine so long as the people do not sell themselves. Córdoba is not a prostitute. There will be no fun palaces here."

Mr. Anguita is the only Communist mayor in Spain, something that surprised at least one American couple in the luxury Maimonides hotel in the elegant historic center, where every house seems built round a flower-filled patio.

— ROBERT HOLLOWAY

Islamic Heritage Is an Issue in Andalusia.

GRANADA — "Granada should never have been reconquered!"

The line, spoken by a crippled medieval warrior, produced a storm of applause when Antonio Gala's play "Los Cítricos Colgados de los Arboles" was first produced in Madrid a year before Franco's death in 1975.

Theatergoers interpreted his criticism of Ferdinand and Isabella, the Catholic monarchs who expelled the Moors from Spain in 1492, as an attack on the modern church for supporting Franco's dictatorship.

Franco, who had done his share of conquering Spanish cities in the Civil War, encouraged the cult of "Los Reyes Católicos" because, Mr. Gala explained in a recent interview, "religion was the only force capable of binding so divided a country."

But he insisted that his play was not allegory. Almost five centuries later, he said, "Spain is inexplicable without Islam," although there is scarcely a Moslem left in the country.

The theme has been taken up by autonomists, artists and politicians

in Andalusia, the southern region that includes Granada, Seville and Córdoba.

Julio Anguita, the Communist mayor of Córdoba, said he doubted that there were now more than 20 Moslems in the city, which once had 3,000 mosques and was, after Baghdad, the greatest political and cultural center in the Arab world.

But he found surprising public support when he tried in 1981 to sell a disused Catholic church in an Arab

group.

The move recalled the destruction of much of Córdoba's magnificent 10th-century mosque, which was converted into a cathedral in the 18th century. The bishop managed to block the sale, but the church of Santa Anna remains closed. Local newspaper files contain letters of support for the mayor.

A casual conversation reveals that people remember with mixed admiration and amusement the bitter public exchange of letters between mayor and bishop that culminated in Mr. Anguita's "I am your mayor; you are not my bishop."

This might seem populist politi-

cicking, but Carlos Cano, one of the region's most successful singers, agrees with Mr. Anguita that "the spirit of Andalusia is anarchist."

The bishop had claimed that Catholicism, unlike Islam, was "a developed religion," but, Mr. Cano said, "People here have always resisted authority, and the church has a weaker following than in other parts of Spain."

The autonomous government of Andalusia, created after the restoration of democracy, recently agreed in withdrawal from schools a history book that referred in derogatory terms to the anarcho-syndicalist agricultural workers' movement that flourished in pre-Franco days.

The association of Islam with anarchism may strike a visitor as incongruous. But, according to a journalist, Antonio Ramos, author of "Pasaporte Andaluz," a study of emigration by unemployed Andalusian workers to Northern Europe, "the word Islam means something different here."

The caliphate, which lasted in Córdoba until 1236, and the later rule of Moorish kings in Granada

were "periods of great broad-mindedness as well as enlightened rule," he said. The intellectual achievements were extraordinary. It was in Andalusia that the Arab philosopher Averroë rediscovered Aristotle for the West.

Mr. Gala agreed that its glittering past makes Islam a focus for auton-

omist sentiment. "The mutual fascination of the Arabs for Andalusia and vice versa was a source of cultural cross-fertilization," he said.

"Andalusia was not a dream. It was a reality, full of tensions, which developed in frequently painful ways. Just like the Arab world, whose most brilliant achievements can be seen here today."

Militant Islam and Andalusian autonomy have at least one thing in common.

Just as many fundamentalists seek to unite a divided Arab world through Islam, Andalusians commonly remark that, through autonomy for its regions, Spain may achieve a unity that was only skin-deep under Franco.

— ROBERT HOLLOWAY

The New Spanish Cooking Earns Higher International Marks

"They used to say that in Spanish inns one eats only what one brings there. That is no longer true, of course. But it is indispensable to bring a palate devoid of any prejudice."

— James de Coquet, "Propos de Table."

MADRID — No more than 20 years ago, even those who like James de Coquet, a renowned French food writer, said they liked Spanish food always found a way to explain that there was something, well, strange about it. Today, a flurry of culinary activity and creativity is overcoming prejudices about Spanish cooking, which is emerging more as original and attractive than as strange and disconcerting.

A long history of misgivings about Spanish eating habits is thus slowly crumbling.

The French have had a large part in putting down Spanish cuisine. As the historian André Castelot writes: "Back in the 17th century, Spanish cooking had a very bad reputation, at least among the French. A 'plat à l'espagnole' meant an inedible dish."

The roots of the misgivings were often justified: witness the Spanish habit of overusing a good thing by drowning concoctions in too much olive oil. Some were unjustified, such as the American belief that Spanish food is hot and spicy, like Mexican food, which in fact is entirely different.

Much has been swept aside by the wave of creativity. Although no direct link with Spain's political life can be found, it is apparent that Spanish cooks, as other Spaniards, have freed themselves from old, repetitive routines masquerading as traditions.

"What many of us are doing is much more exciting and interesting than what the French do," said Ramón Ramírez, one of the leading chefs in Spain. "We can create within a much greater diversity than they have. There is no Spanish cooking, but rather many regional traditions, entirely different from one another. Cooks have a huge array of products and habits from which to gain inspiration."

It is said that Andalusians fry, Castilians roast and Basques stew. And Spain does not have the sort of common culinary trait that in other countries unites all or most regions, such as pasta in Italy or cooking with butter in France.

Foreign influence in the rebirth of Spanish cooking cannot be denied. The Basques and the Catalans, with easy and frequent access to French restaurants, were the first to realize, appreciate and imitate nouvelle cuisine in the early 1970s. Their influence later extended to most of Spain.

Nowadays, no leading chef wants to talk about *mejores cocinas* — it is no longer a fashionable expression. But they all say they like to create from regional traditions by adding a surprising or exotic touch, or by simply making lighter versions of old dishes.

Also important in this movement is a new breed of well-educated, articulate and well-traveled cooks. This is particularly startling, for the social status of cooks in Spain had been depressingly low.

Mr. Ramírez, 30, is the scion of a well-to-do Basque family — from which he has inherited the shiny old Bentley he drives around Madrid. He has earned two Michelin stars for his restaurant, El Amparo, with such creations as angler fish, a firm-fleshed white fish, popular in France and Spain, with limes and honey, or sweetbreads in a pastry casing with a puree of wild mushrooms.

Florian are among the best chefs in Barcelona, a city that has probably surpassed Madrid for the overall quality of its restaurants, according in most Spanish critics. And in the male-chauvinist environment of Basque country — where traditional "gastronomic societies" are as closed to women members and visitors as old Pall Mall clubs — Tatus Fornellida of Renteria's Panier Fleuri has earned the respect of her male counterparts.

Self-made cooks, like self-made painters or novelists, are also to be found in the highly individualistic Spanish society. Abraham García, 34, is a good case in point.

For us Basque cooks, the trend to creativity has been a breath of fresh air," he said. "Let's face it, our repertoire of dishes was short. It's so much more varied now."

The main rival of Arzak as Spain's best restaurant is Zalacain of Madrid, the creation of the restauranteur Jesús Oyarbide and the chef Benjamin Urkain. In his new guide to 57 cities in Europe and the United States, the British restaurant critic Egon Ronay makes Zalacain one of only 12 three-star restaurants — a higher rating than he gives Mr. Bocuse or any restaurant in the United States.

Also in Madrid, Inaki Oyarbide, the 24-year-old son of Zalacain's owner, has enthusiastically taken over the Príncipe de Viana restaurant and introduced many novelties — including a constant search for fine raw materials. "Would you believe I've finally been able to get real brook trout?" he delightedly told a client. "A fisherman in León province sends me a few every day. I could hardly recognize the taste after all those aquaculture products."

Women figure prominently in the new wave of cooks. Toia Roqué de Azulete and Rosa Grua of

Florian are among the best chefs in Barcelona, a city that has probably surpassed Madrid for the overall quality of its restaurants, according in most Spanish critics. And in the male-chauvinist environment of Basque country — where traditional "gastronomic societies" are as closed to women members and visitors as old Pall Mall clubs — Tatus Fornellida of Renteria's Panier Fleuri has earned the respect of her male counterparts.

Self-made cooks, like self-made painters or novelists, are also to be found in the highly individualistic Spanish society. Abraham García, 34, is a good case in point. Up to the age of 14, he was a shepherd in the poor La Jara region of Toledo province. He then worked as an apprentice at Club 31, a Madrid restaurant known for its routinely classical cuisine. When he set out on his own, without any contacts with innovative colleagues in France or Spain, he started developing his own style at Viridiana — he is a fan of Luis Buñuel — a modest, tiny place with the mock-Castilian look of a Spanish restaurant on New York's 14th Street.

"Giving a little inventiveness to an old dish is a wonderful way to make people order such things as a fried egg or some blood sausage, which are so old hat," Mr. García said.

"The new generation is so different from the old clients. They don't mind at all eating their duck *magret* very rare, or to know that I add bitter chocolate to the lentils with which the duck comes. But when an order for plain fried sole comes in, I don't have to guess the client's age. Fried sole is fine, but for so long it was all we ever had!"

— VICTOR de la SERNA



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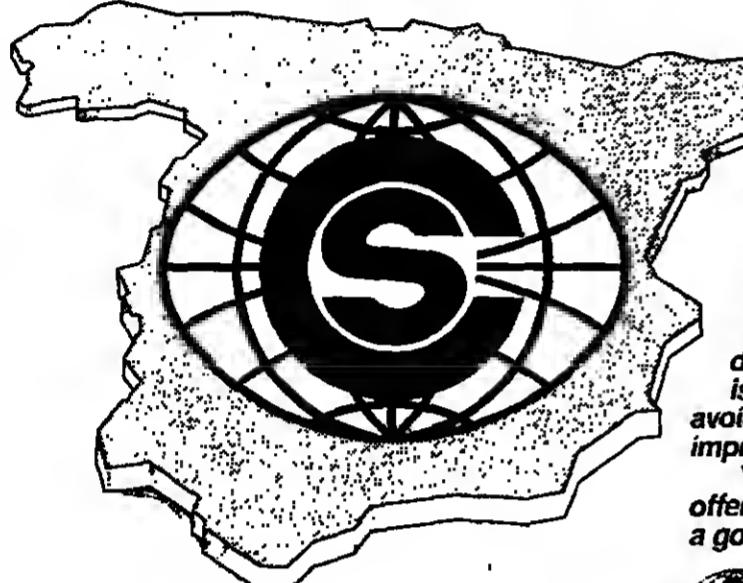
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- Net income for 1983 before provisions for possible loan losses and income taxes amounted to Pesetas 3,821 Million, equivalent to US\$ 24.38 Million. Net profits after income taxes reached Pesetas 1,561 Million.
- Total foreign currency and Peseta deposits at the end of the year totalled the equivalent of US\$ 1.347 Million.
- On May 26th, 1983 the General Assembly decided to double Aresbank's share capital to reach Pesetas 10,500 Million. On December 26th, Pesetas 1,500 Million were

disbursed, thus bringing the paid-in capital to Pesetas 6,750 Million at year end.

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Audited balance sheet* (in millions of Spanish pesetas) - December 31st

ASSETS	1982	1983	LIABILITIES AND SHAREHOLDERS' EQUITY	1982	1983
Cash and Bank of Spain	939	251	Deposits	5,426	6,233
Due from banks	112,672	125,784	Due to banks	165,864	200,877
Loans and bills portfolio	67,509	91,908	Cash bonds	3,700	3,700
Provision for possible loan and bill losses	1,676	2,599	Accrued interest payable	3,453	2,969
	65,833	89,309	Rediscounted bills in Bank of Spain	1,356	—
Securities portfolio	5,533	7,729	Notes payable and other liabilities	1,161	1,458
Bank premises and equipment, net of allowances for depreciation	1,076	1,412	Current income tax	291	418
Accrued interest receivable	3,959	3,131	Other liabilities	1,446	2,150
Other assets	1,012	2,018		182,697	217,805
	191,024	229,634	Pension plan	—	6
Acceptances, documentary credits, guarantees and notes with bank endorsement	32,725	53,732	SHAREHOLDERS' EQUITY	5,250	10,500
	223,749	283,366	Share capital	—	3,750
			Capital increase not yet paid-in	5,250	6,750
			Paid-in share capital	5,250	6,750
			Retained earnings	1,527	3,512
			Net income for the year	1,550	1,561
				8,327	11,823
				191,024	229,634

Mid market rate exchange: 1 US\$ = 125.61 pesetas 1982
130.50 pesetas 1983

* These are audited financial statements extracted from those expressed in Pesetas audited by Ernst & Whinney. Full audited financial statements are available upon request to the Bank.

Investment in Industrial Plants Lags

MADRID — The roll call of Spanish companies that have sought protection from their creditors sounds like the Spanish Fortune 500 of a few years ago. At 20 percent, Spain's unemployment rate is the highest in Europe. The public-sector deficit is forecast to grow 29 percent this year and will soak up one-sixth of all Spain can produce — nearly double the level of two years ago.

Apart from foreigners, no new investment is going into Spanish industry — and there has been no new investment in plant or equipment in Spain for a decade. In its annual report on Spain published last month, the Organization for Economic Cooperation and Development predicted that gross fixed investment would remain flat in 1983, and grow in 2.4 percent this year.

Despite the gloomy facts and figures there are a few bright spots, such as an underground economy, where many of the jobless are in fact working; a disappearing trade deficit; and, most of all, an industrial sector stronger than the bankruptcy numbers would indicate.

To be sure, the Rumasa group, which was nationalized to save it from financial collapse, was the largest private conglomerate in Spain and owned half the country's steel. Its debts topped 25 billion pesetas. Another financial giant, Banco Urquiza, was saved by a shotgun merger, and with it more than 200 industrial companies. The failure of Barcelona-based Banco Catalana may cost the government more than 225 billion pesetas.

According to the OECD, public-sector companies are also deeply in the red: 23.7 billion pesetas for Iberia Airlines this year, 33 billion for the Seat automaker, 173 billion for the railroads, 93 billion for the rest of the Institute for Industrial Development. Not even foreign companies escaped — or so it seems. In November, Westing-

house S.A., a subsidiary of the U.S. company, went into receivership.

In January, General Electric suspended payments to creditors; the former subsidiary of General Electric of the United States is now part-owned by Alstom of France.

The unemployment rate is expected to rise even without new bankruptcies, and only about a quarter of Spain's unemployed are receiving benefits. Government restructuring measures will result in losses of 10,000 jobs in steel mills, 20,000 in shipyards and 30,000 in other industries. The state hopes that measures favoring new jobs in advanced industries will create three times as many posts as the 60,000 to be lost. But that would leave 2.7 million — one Spanish worker in five — on the unemployment rolls.

Still, some of Spain's most notable recent business failures have already been reversed. Aluminio Español, which suspended payments in 1982 after debts topped 57 billion pesetas, expects to return to profitability in 1984. The chemical group Explosivos Rio Tinto, which lost 15 billion pesetas last year, also expects to return to the black this year. Bits and pieces of the Rumasa empire — a bank here, a wine company there — are being bought from the state to be rechristened. Európica, a retailing chain of the Banco Catalana group, is being bought by its employees.

The U.S. companies that sought court protection from their creditors were actually seeking protection from their workers. Under Franco-period laws, still in force, it is all but impossible to dismiss workers. In Franco's day, this was accompanied by a law against strikes, which has been suspended. The Socialist government, as part of its plans to modernize the economy, is committed to trying to change the law on dismissals. It also wants to develop new indus-

tries in Spain, such as semi-conductors and biotechnology.

Despite these plans, the government has been caught up in managing the crisis rather than the recovery. Its budget was scrapped over by cabinet ministers. Traditional large companies in heavy industry have won most of the funding "even if small companies account for 80 percent of jobs," said Economics Minister Miguel Boyer.

"We cannot abandon heavy industry," Mr. Boyer said in a recent interview with the French newspaper Le Monde. "We are obliged to invest a maximum of funds in large enterprises. That is our paradox."

As a result, small Spanish companies still have to finance themselves, unless they are Basque cooperatives. Banks, for reasons that are not always appreciated, lack the means to lend to risky ventures. Spain's most successful young entrepreneur, José (Pepe) Barroso Perales, 23, owner of the Don Alfonso knitwear and retail company, said that "in the United States you can find finance with an idea; in Spain you need to have money before you." Now that Mr. Barroso is successful, he can get bank financing — but he remains sole owner of his company. He may be young but is typical of Spanish entrepreneurs.

The perils of self-finance are not

only sacrifices and toil. Even when a company has been successful in innovating, in exporting, in earning a one-man show means trouble, case uncertainty surrounds the effect on Doo Aogdon of Mr. Barroso's doing his military service.

Luis Suárez's daughter ran his ice-cream and frozen foods company when he was kidnapped by Basque terrorists and held for 90 days. But Mr. Suárez, an indomitable 74-year-old, has no grown grandchildren interested in the business — nephews, he feels, are not competent to run the enterprise — and no other living children.

— VIVIAN LEWIS

Household Appliances Sector in Slump

MONDRAGON — The Spanish "white goods" sector — household appliances — is in difficulty. Losses in 1983 topped 8 billion pesetas, compared with 6 billion in 1982. The 15 producing companies, which employ 18,000 people (down 10 percent from the previous year), had a volume of 120 billion pesetas. A further 3,000 jobs in the sector are to be cut this year.

To help salvage the situation, the Spanish government has assigned companies in the sector to three groupings, following a study by the McKinsey management consultancy group. The lead company in two of the groups is foreign: Philips of the Netherlands, and Zanussi, an Italian company just sold to Electrolux of Sweden. Only the third grouping is headed by a Spanish company: Ulgor, maker of Fagor, Aspes and Novelty stoves, dishwashers, washing machines and washing machines.

The government designation is only one of the kudos Ulgor has won recently. Its export manager, Jesús Larrañaga, has been named to head the electric appliances pro-

ducers' association, and a study of innovative Spanish enterprises by the Asociación para el Progreso de la Dirección praised Moulinex, Braun — and Ulgor.

Ulgor is a very peculiar company, among other things because it is not a company at all but a cooperative with a total of 2,000 employees. Mr. Larrañaga, as a top manager, is paid a maximum of three times the wage earned by the lowest assembly line worker in Mondragon, the small Basque town where the company is based.

Because of this advantage over its rivals, Ulgor's losses in 1983 were a moderate 205 million pesetas — much of it accounted for by unpaid sales to Algeria, the result of a diplomatic dispute. The loss was made up with a salary cut, redistribution of profits between all the cooperatives in the group — notably the two profitable cooperatives making electric and electronic components for household appliances, and a numerical control company — and from reserves.

Cooperatives are more lightly taxed under Spanish law — at 18 percent rather than the corporate rate of 33 percent. With this edge, cooperatives are supposed to be able to create a social fund to enable them to avoid layoffs even in periods of trouble. The fund absorbs about 10 percent of gross profits. In the case of Ulgor, the reserves — coupled with the Spanish system of cascaded turnover taxes, where the special statute governs cooperatives — enables Ulgor to create a series of companies downstream, in machine tools, brochure-printing, and component-making, as well as alongside, in industrial-scale refrigerators and freezers or kitchen cabinets, for example. The strength of the cooperative is greater than that of its parts.

In an industry where exports are rising — appliance exports from Spain have doubled in three years — Ulgor has done even better, exporting one-third of output, 70 percent in the EC, and 70 percent of that to France. The French have been holding up slow exports, however, changing that safety standards are not being met.

Mr. Larrañaga expects things to

pick up further. Among the advantages he cites is the special statute, which means that Ulgor receives to maintain reserve ratios and the cooperative movement each year. Another is the Basque "border country" mentality, which made Ulgor international "even against the national concept of autarky, which dominated Spain from the Civil War in the 1930s," Mr. Larrañaga said.

Because of its long export history, Ulgor has two distribution companies in West Germany, three in the United States and four in Britain, and is running a joint venture in China.

The social character of Ulgor — it was founded by José María Arizmendi-Arrieta, a Roman Catholic priest, in the 1930s, with intellectual debts to everything from Spanish Trotskyism to the Basque tradition and social Catholicism to neo-Thomism — is also a force. Its system is so peculiar (above all in being successful) that a team from Cornell University is studying the model and its potential applications.

— VIVIAN LEWIS

Banking Problems Hinder Investment

MONDRAGON — This small Basque town is a farcical bed for new Spanish companies, the closest Spanish equivalent to Silicon Valley. But Mondragon, in the foothills of the Pyrenees, is still typically Basque in the way it hatches new enterprises.

Almost alone in the world, the Basque country is the center of a successful cooperative movement in industry, and new companies are created by hijing off workshops or assembly lines or, in an increasing extent, services from the parent cooperative. With a taste for managerial autonomy and small-scale enterprises, the Basques of Mondragon and its region have created more than three dozen new companies in the last two years.

Here are all the components of the Silicon Valley syndrome: a university, research labs, a factory tradition, consultants in economics, marketing, management and trouble-shooting to hand, and venture capital. The only difference is that they are owned in common.

Here, or in the purloins of the University of Barcelona, there is money for modern venture capitalism and industrial investment. But for most Spanish banks, the experience of industrial development lending has been unhappy. And, for reasons related to the economic situation and government policy, money is in short supply for risk-taking ventures.

In most of Spain, unlike Mondragon, when people have business ideas they have trouble finding them. They also have trouble finding advice on markets and contacts on structuring their enterprise, on distribution. For someone like Luis Suárez, who founded a food-processing company, the lack of banking advisory services means that, operating from the provincial town of Alcira, he must try to line up on his own the international distributors for a line of pouch-packaged paella Valenciana.

Spain's industrial banks, a combination of holding company and investment bank, are in a deep crisis, which helps explain why businesses as different as the Mondragon cooperatives and the Luis Suárez Corp. have to act on their own. The industrial bank Ufiqui-

ment coefficient accounts, which yield banks an average of 11 percent (except for favored categories of lending, for export, capital goods investment and the like).

Spanish banks are nonetheless profitable. Although the first-quarter results were better, the Spanish Private Bankers' Association ex-

(Continued on Next Page)

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SPAIN

Automobile Industry: Mixture of Free Trade, Protectionism

FUENTE DE ALMUSAFES — The Ford Fiesta plant here is the most modern in Europe, according to Patrick P. Byrne, president of Ford España. And at 1,240 cars a day, he said, "productivity is on a par with any other Ford plant." At Figueruelas near Zaragoza, General Motors' sick robotized equipment turns out Opel Corzas. The latest in quality control is being applied at the Patriot plant owned by Nissan near Barcelona.

Spanish application of international automaking technology is coupled with import barriers that all but close the border to foreign-made vehicles for sale. The complicated system includes duties, paid by the customer; regulations pegging the value of imported vehicles to a company's exports — any automaker has to export 125 percent as much as it imports — and quotas on the number of foreign vehicles that can be brought in.

While the production system is increasingly geared to push up foreign sales of Spanish-made cars, any goal of efficiency in the Spanish auto industry is hindered by distorting quotas and duties on imports of cars into Spain. As a result, a proliferation of marks and models is being produced, uneconomically, in the country.

Spain's mélange of free trade and protectionism dates from the 1970 preferential agreement between Spain and the EC, fixing duty on Spanish car exports at 4 to 6 percent. This was accompanied by requirements that new carmakers in Spain export a fixed volume of their output and limit imports.

Exports have been beefed up not only by this agreement but by the unexpectedly slow growth of the domestic car market.

"When we did our forecasts in the early 1970s," Mr. Byrne said, "we were too optimistic. We did not anticipate the second oil price increase, the economic slowdown, the 20-percent unemployment, the headway being made."

Nevertheless, all parties to the

where Ford employs 9,000, Seat, even after laying off 6,000, has 26,000 workers on its payroll. Behind the tariff wall, there are unoccupied factories, excess manufacturing levels and idle plants.

Ford may overtake Seat this year as No. 3 in the industry in Spain. Renault (283,000 cars in 1983) is the leader, and in its first full year of production, with 246,000, GM is second. Two Peugeot companies, with 166,000 cars produced between them, bring up the rear.

In exports, because of the requirement that automakers export a certain amount of their output, the U.S. companies are top ranked

— GM with 198,000 vehicles, Ford with 161,000, out of total exports of 640,000. FASA-Renault is a trailing third.

Under the complicated regulations that govern car imports, most companies may bring foreign models into Spain only in return for selling Spanish-made vehicles outside Spain. As a result, most of the Japanese took control of Motor Iberica, a truck company, and agreed to produce a line of Jeep-style four-wheel drive vehicles called Datsun Patrol, and eventually a line of

In exchange it gets to sell Italian-made Datsun Cherry models in Spain. Renault can import heavy-duty trucks because it makes

cars in Spain. Even Mercedes can import cars because it produces Mevosa trucks in Spain.

This arrangement cannot survive

Spanish entry into the EC. Even before the transition period is over, there will be changes. In 1983, British carmakers forced Spain to allow a quota of 15,000 cars to enter the country at a lower rate of duty, an off-quota concession open to all EC carmakers and one likely to be renewed for 1984. Then, too, the imminent removal of some of the cascaded taxes applied to Spanish manufacturing (and the rebates paid to those who export) may open up the market.

— VIVIAN LEWIS

Impatience Rising Over Delays in EC Membership

By Gerald Bourke

BRUSSELS — Madrid's impatience with what it sees as foot-dragging by the European Community over the question of Spanish accession to the 10-nation bloc continues to grow. In May, Prime Minister Felipe González hit out at what he called the "clear hardening" of the EC's negotiating position. He also said entry would pose enormous problems for Spanish industry and would mean only very limited advantages for the country's farmers.

Manuel Marín, secretary of state of EC affairs, echoed this disenchantment when he said that the terms of entry, as they stood, were too one-sided to enable the Sept. 30 target for concluding the negotiations to be met. Both sides are far apart on certain issues that a meeting June 19 in Luxembourg between Spain's external affairs minister, Fernando Morán, and his French counterpart, Claude Cheysson, outgoing chairman of the EC Council of Ministers, ended abruptly after 20 minutes with no headway being made.

Nevertheless, all parties to the

talks agree that the latest deadline for Spanish and Portuguese entry, January 1986, is still on if the remaining problems can be ironed out by the year's end. Portugal's accession talks are almost wrapped up, but the EC wants both countries to join at the same time.

The principal reason for the painfully slow progress of negotiations with Spain is the threat of bankruptcy that continues to hang over the community. EC spending is expected to exceed revenue by about 2.7 billion European Currency Units this year, largely because of the runaway cost of the Common Agricultural Policy.

Successive attempts by the Brussels-based European Commission to persuade member states to part with more cash, even to the form of a loan, have thus far come to nothing, though the deadlock may be broken now that the long-running battle over Britain's budget rebate appears to have been resolved. With the commission estimating that enlargement of the community to include the Iberian peninsula will require a 15-to-20-percent increase in spending, the extreme caution being exercised by EC negotiators is perhaps understandable.

When Mr. González came to power he promised that the question of EC membership would be reassessed if Spain had not joined by the time the 1986 elections came round. With time running out and the accession negotiations clearly not going its way, the Socialist Party must either accept the limited concessions being offered or break off talks in the hope that the Spanish electorate will support the par-

ty's "no entry at any cost" stance.

A major stumbling block to the successful conclusion of the talks is the integration of fresh Spanish produce into CAP. Under the 1970 EC-Spanish trade agreement, community tariffs on produce were halved, and Madrid is pressing for a complete elimination of remaining duties immediately upon accession.

But duty-free entry would cause havoc for EC producers, most of whom are in the least-developed areas of the community — Italy, Greece and the south of France. The EC has, therefore, proposed staggering tariff dismantlement over the first four years of Spanish membership.

To keep CAP spending in check and discourage over-production, Spanish producers would be granted guaranteed prices only after this transition period had elapsed.

Spanish ministers regard this package as unacceptable, even if it has been tempered with the offer of 5 million ECU annually during the four years to help set up producer organizations and intervention agencies.

The EC is reluctant to make further concessions. Indeed, on June 1 it dealt the Spanish a further blow by raising minimum prices on imports of fruit and vegetables from non-EC countries by an average of 15 percent and increased the number of products subject to these so-called reference prices.

Negotiations on a number of other vital issues remain deadlocked. These include access to EC waters for the Spanish fishing fleet, which is almost three-quarters the size of the community's.

With unemployment now in excess of 13 million in the EC, the free movement of Spanish workers throughout the community is also unlikely to come about until several years after accession.

The chances of a breakthrough on the outstanding issues appears brighter following the EC recent decision to allow Spain a six-year grace period before dismantling tariff barriers on most industrial imports, compared to its previous offer of three years. Madrid is holding out for a seven-year transition, and it appears that the EC governments may be willing to agree.

A Bumper Harvest in 1984 May Complicate EC Talks

MADRID — A bumper harvest this year may complicate the already drawn-out negotiations on Spanish entry to the European Community.

The long, wet winter ended a four-year drought, and Agriculture Minister Carlos Romero has forecast that total output will rise 3.3 percent, with a jump of 6 million metric tons in grain production, to record 19.7 million tons.

A net food importer, Spain sees an improvement in its agricultural trade deficit. This worsened by \$28 million last year, to \$61 million, as the fall in the peseta's value pushed up import costs, notably of U.S. tobacco and soybeans, and feed grains from the EC.

Global figures can mislead, however. Spanish agriculture is imbalanced; excess output occurs in some sectors and severe shortages in others. Output of Spanish wine and olive oil worried French and Italian producers in the drought years; a 12-percent rise in wine production is now predicted while the olive-oil crop should soar from 277,000 tons to 600,000 tons.

EC negotiators have proposed that trade barriers be eliminated in stages over 10 years after Jan. 1, 1986, the target date for Spain's entry. The Socialist government of Prime Minister Felipe González, backed by the opposition parties, trade unions and employers, has said this is unacceptable, especially since the EC wants Spain to open its market to industrial and manufactured imports within three years. In any case, they added, the threat to French and Italian producers is no greater than that to Spain's weak dairy and poultry sectors.

The government has announced plans to work toward full self-sufficiency in feed grains and other im-

port crops, while cutting output of wine and olive oil.

The government remains the sole legal grain importer but since June 1 has limited its role as intermediary between wheat farmers and millers to liberalize the domestic market. It has introduced comprehensive crop insurance and promised to improve distribution networks, but most other details of the plan have to be negotiated with farmers.

Relations with farmers remain bad, and protests are frequent. Increases of grain-support prices for 1984 average 6.5 percent, while the most optimistic forecasts show the inflation rate falling to between 8 and 9 percent by the year's end. And while the government has pledged to invest 90 billion pesetas to irrigate 150,000 hectares (370,000 acres) by 1986, it has not disclosed how and where this will be done.

High salinity makes irrigation difficult in many areas; cotton acreage, for instance, has fallen to pre-1950 levels.

Few negotiators expect agreement on EC entry by Sept. 30 this year, the revised date set by the EC after protracted talks, and officials on both sides say this is no longer a deadline. Unless progress is made toward compromise on the transition period, the size of the harvest rolling in this autumn may cause attitudes to harden further.

— ROBERT HOLLOWAY

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Bank Problems Hinder Investment

(Continued From Previous Page)

peaks full-year 1984 return on assets to be similar to or lower than last year's 0.65 percent.

Foreign banks are actively building their Spanish presence, helped by the need of the Spanish authorities to find new owners for banks in distress. Luxembourg-based Bank of Credit and Commerce International has taken over the Banco de Descuento, Arab Banking Corp., the Banco Atlántico and Citibank's Banco de Levante. These followed purchases of troubled banks by Banque Nationale de Paris (López-Quesada) and Barclays Bank (Banco de Valladolid).

Spain now has internationally owned retail banking networks, more than any other coun-

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— VIVIAN LEWIS

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International Bond Prices - Week of June 28

Provided by White Weld Securities, London, Tel.: 623-1277; a Division of Financière Crédit Suisse-Firle Boston
Prices may vary according to market conditions and other factors.

Prices may vary according to market conditions and other factors.

Mutual Funds

Closing Prices June 29, 1984

NEW YDRK IAPI— The following quotations, supplied by the National Association of Securities Dealers, Inc., are the prices at which these securities could have been sold (Net Asset Value) or bought Ivalon plus sales charge) Friday	Bld	Akt	Bld	Akt	Bld	Akt	
ConnIG	1226	1216	EHMSk	unavail	unavail	unavail	
Equity	1016	NL	Growth	unavail	unavail	unavail	
Colcn	1204	NL	HtYld	unavail	unavail	unavail	
HtYld	1341	NL	IncBds	unavail	unavail	unavail	
Calvert	Group:		Invest	unavail	unavail	unavail	
Equity	1207	NL	SeEd	unavail	unavail	unavail	
Equity	1229	NL	SM	unavail	unavail	unavail	
SocSec	1403	NL	SV Snd	unavail	unavail	unavail	
T-FL	1823	NL	Ebserv	unavail	unavail	unavail	
T-FL	1284	NL	Chem	1.91	1.14	unavail	
Calvin	Bullock:		EngRgs	1.14	1.02	unavail	
AssGr	8.04	8.81	Survey	1.20	1.02	unavail	
Bulck	15.88	17.00	ErgUnl	26.45	19.00	unavail	
Conan	7.44	8.35	ErgUnl	13.00	10.00	unavail	
Divida	10.27	11.00	FPA Proj	12.00	10.10	unavail	
Divida	10.27	11.00	Frm BG	12.74	10.00	unavail	
HtYld	10.27	11.00	Federated	Fund	unavail	unavail	
Maxim	9.85	10.00	Am Ldr	5.12	2.72	unavail	
Nt Yld	10.03	10.99	Esch	1.20	1.00	unavail	
T-Fre	8.97	9.34	EdIntr	unavail	unavail	unavail	
Cardini	11.10	10.96	GNMA	10.50	8.00	unavail	
Cornege	8.99	9.77	Hi Icm	10.50	8.00	unavail	
CentGr	11.42	NL	IncSnd	10.00	8.00	unavail	
Can Sh	5.77	NL	Slck	1.10	1.00	unavail	
Chap Fd	9.41	NL	7x Fre	8.00	7.00	unavail	
Chap Fd	4.64	NL	US Gvt	unavail	unavail	unavail	
Chap Fd	12.17	12.16	Fidelity	unavail	unavail	unavail	
Grwin	9.08	9.88	Bond	4.68	3.50	unavail	
HtYld	4.67	5.00	Conors	9.18	7.00	unavail	
Income	6.40	7.16	Contl	9.18	7.00	unavail	
MunIB	Funds:		DivInv	12.12	10.00	unavail	
Colonial	44.80	45.95	DivInv	12.12	10.00	unavail	
CoCoch	13.02	14.23	Dixy	10.00	8.00	unavail	
Fund	10.01	11.64	Exch	10.00	8.00	unavail	
GrInvSec	6.22	NL	Fredm	11.16	10.00	unavail	
Ht Yld	unavail	unavail	Model	22.97	3.00	unavail	
Income	12.53	13.69	Mun Bd	4.31	3.00	unavail	
OptGr	7.97	8.71	Fidel	13.58	10.00	unavail	
Offlinc	12.71	12.45	Gvt Sec	1.80	1.00	unavail	
Tde Mg	11.33	12.45	HtYld	10.51	8.00	unavail	
Colu Gm	19.55	21.00	Lt Mun	7.75	5.00	unavail	
Colu Gm	1.29	1.39	MunTx	unavail	unavail	unavail	
Colu Gm	1.78	1.97	Moers	1.51	1.00	unavail	
Colu Gm	unavail	unavail	Purlin	1.10	1.00	unavail	
Colu Gm	unavail	unavail	SetEn	9.20	7.00	unavail	
Colu Gm	4.34	NL	SetIn	15.12	10.00	unavail	
Colu Gm	25.54	NL	SetHill	14.05	10.00	unavail	
Colu Gm	14.27	NL	SetM	13.15	10.00	unavail	
Colu Gm	5.79	NL	SetTch	20.17	10.00	unavail	
CoCash	4.16	NL	SetUll	14.17	10.00	unavail	
Colu Gm	45.65	NL	SpecSlt	9.98	7.00	unavail	
Colu Gm	15.01	16.23	Thrift	8.97	7.00	unavail	
Colu Gm	Funds:		Trend	34.42	10.00	unavail	
Colu Gm	8.38	9.16	FlwCst	16.50	10.00	unavail	
Colu Gm	8.42	9.20	Group	5.54	3.00	unavail	
Colu Gm	8.97	9.29	Bonds	4.66	3.00	unavail	
Colu Gm	13.59	14.75	Dynd	1.00	1.00	unavail	
Sunbi	151.95	NL	FincTx	1.00	1.00	unavail	
DFAS M	100.28	NL	Indust	3.83	3.00	unavail	
DFAS Tel	Witter:		Income	7.30	5.00	unavail	
Dean	7.71	NL	WrdIt	7.19	5.00	unavail	
DvGr	11.76	12.44	Fst:	unavail	unavail	unavail	
DvGr	12.61	13.34	Bind Ap	11.21	11.00	unavail	
HtYld	5.29	NL	Disco	12.57	11.00	unavail	
IndVl	6.92	7.32	Growth	17.78	11.00	unavail	
NtRtr	9.64	10.00	Income	5.00	4.00	unavail	
OptGr	10.27	10.71	Interc	14.05	10.00	unavail	
Sunbi	151.95	NL	NtRtr	9.00	8.00	unavail	
DFAS M	151.95	NL	90-18	12.25	10.00	unavail	
DFAS Tel	100.28	NL	Opns	5.26	5.00	unavail	
Dean	Witter:		Tax Ex	10.51	8.00	unavail	
DvGr	4.92	9.24	FlexFd	4.92	4.00	unavail	
DMC	14.43	15.77	Wd/Wlq	4.92	4.00	unavail	
Decat	17.69	18.38	44 Wall	4.43	4.00	unavail	
Decat	17.69	18.38	Fin Gth	4.43	4.00	unavail	
Delch	6.77	7.42	Founders	6.29	5.00	unavail	
Delch	6.51	6.82	Growth	10.52	8.00	unavail	
Tx Fre	11.99	12.01	Indct	9.00	8.00	unavail	
Defla	9.79	NL	Income	13.00	10.00	unavail	
DIT CG	15.30	NL	Mutal	9.01	8.00	unavail	
DIT CG	0.98	NL	SpecI	23.02	10.00	unavail	
DIT CG	0.99	NL	StocI	unavail	unavail	unavail	
DIT CG	51.42	NL	Franklin	unavail	unavail	unavail	
DodGr	72.59	NL	DntC	9.67	8.00	unavail	
DodGr	16.33	16.92	Gold	11.52	10.00	unavail	
DodGr	11.94	NL	Growth	10.55	10.00	unavail	
DodGr	12.57	NL	NY Tax	9.41	8.00	unavail	
DodGr	11.58	12.23	Offlct	6.14	5.00	unavail	
Drctv	11.91	NL	UHls	5.20	4.00	unavail	
Drctv	15.37	16.80	Income	1.74	1.00	unavail	
Drctv	9.55	NL	Us Gov	Equit	5.84	6.00	unavail
NY Tax	12.62	NL	Equit	5.84	6.00	unavail	
Sol Inc	7.04	NL	CitTx	6.05	5.00	unavail	
Tax Ex	10.63	NL	Fd Snd	10.48	11.00	unavail	
Third C	6.47	NL	Gt Hth	15.67	10.00	unavail	
Ecol Gth	6.62	7.23	GT Pcr	unavail	unavail	unavail	
Ecol Gth	unavail	unavail	Gte Gte	13.48	10.00	unavail	
Ecol Gth	unavail	unavail	Gte Ect	unavail	unavail	unavail	

an Exchange Options

price Calls Puts

American Exchange Options

For the Week Ending June 29, 1984

	Jul	Oct	Jul	Oct	
Belindi	25	6	6	6	43
29° 4'	39	1-10	17	6	139
29° 4'	35	1-10	6	5	17
29° 4'	30	1	4	7	7

INTERNATIONAL EXECUTIVE POSITIONS

Published every Monday, this is a compilation of senior positions published in the INTERNATIONAL HERALD TRIBUNE and other selected publications. Comments concerning this feature can be addressed to Max Ferrero in Paris.

POSITION	SALARY	EMPLOYER
MARKETING Communications MANAGER		One of leading U.S. Industries (electronic products & systems).
MANUFACTURING OVERSEAS MANAGEMENT		Goodyear Int'l Corp.
INTERNATIONAL MERCHANDISING MANAGER		Multi-national firm.
COMPTROLLER	£ 157,000 tax free	United Nations Agency.
ARTS MANAGER Africa-Europe		U.S. truck manufacturer.
DIRECTEUR VENTES INTERNATIONALES		French (group Schindler).
MANAGEMENT TEACHER		Major European Management School.

LOCAT.	QUALIFICATIONS	CONTACT	Source
South of France	Several yrs. of exp. in int'l sales/advertising/communications; truly prof. & highly motivated.	Arm & Associates, 12 Rue du Mont Blanc, CS-1201 Geneva, Tel: 022/316324, fax: 289977.	L.H.T. 21-6-84
Overseas	Established desire for an overseas career; min. 3 yrs. production mngt. exp. & tech. deg.	K.S. Easterling, Tim Goodyear Tire & Rubber Co., 1144E Market St., Akron, Ohio 44316-0881.	L.H.T. 21-6-84
Assured Europe	Exp. of product sourcing in Europe & Far East; track record of creative merchandising; ability to negotiate.	Box D 20093, International Herald Tribune, 92201 Neuilly Cedex, France.	L.H.T. 21-6-84
Vienna	Univ. deg. (pref. in finance field); min. 15 yrs. relevant exp. incl. 10 yrs. at sr. mngt. level; int'l exp.; Eng. + Fr. & Arabic.	Chief Personnel Services Division, EMI/ELSA/01, A1010 Vienna, P.O. Box 700, A-1400 Vienna.	L.H.T. 21-6-84
Major European Capital city	Some basic mngt. training; significant sales exp. in Africa & Europe; Fr., Eng.	Ref. A/B 9166 HT, PA, 3 Rue des Graviers, 92200 Neuilly, France; Tel: (1) 747.11.84.	L.H.T. 21-6-84
Calanques, Paris suburbs.	Form. Grande Ecole d'ingénieurs + (MBA, CESA, INSEAD...); 5-10 yrs exp. vendé products incl. à l'exportation.	L. Barrère, Rue Schlesinger, 420 Rue d'Estouey-Bellevue, 92700 Courbevoie, France.	L.H.T. 21-6-84
	Executive with strong interest in education & ideally some part-time lecturing or teaching exp.; Fr., Eng. + Ger.	Mr. Bruno Leliane, L.I.P. 105 04 Malakheres, 75017 Paris.	L.H.T. 23-6-84

CONVERTIBLE BONDS

— HIGHEST CURRENT YIELDS —
in convertibles having a conversion premium
of less than 10%.

of less than 10%.						
South Galt Eng 30.07	17.5% V1 AND	115	1 Aug 82	maturity	8.32 3/8	170 14/16
Diamondback Eng 10.53	9.1% V3 Marv	115	5 Sep 82	maturity	5.12 2/1	7.30 2.2
Moscowietta Mining 30.00	1.9% Jun	142	30 Sep 82	maturity	5.20	1.60 1.12
Maguire Electric Co 10.00						

Special Drawing Rights
Yes
Luxembourg Franc
Euro, Renminbi

732 Ford Taurus 1996 9 87500 15 1.6 (13) monobloc 510 157 6.7% DM Deutsche Mark SFR Swiss Franc
FF French Franc

NEW EUROBOND ISSUES

Issuer	Amount (millions)	Mat.	Coup. %	Price at offer	Yield at end offer week	Price week	Terms
FLOATING RATE NOTES							
Belgium	\$300	perp	1/4	100	—	99.65	Over 6-month Libor. Minimum coupon 5%. Swapable at par every year in August starting in 1985. Up to 4% more payable if the market rate is 100 or more. Payable for 6-month period. Final redemption or call into the principal note in 1987, 1988 and 1989. Payable Aug. 10. Commissions 0.45%.
Italian Int'l Bank	\$60	1991	1/4	100	—	98.85	Over 6-month Libor. Minimum coupon 5%. Callable at par in 1985.
FIXED-COUPON							
Statoil	\$100	1989	13 1/4	100	13%	98.25	Noncallable.
Ireland	DM 100	1992	5 1/4	99 1/2	8.34	97.38	Noncallable private placement.
Sperry Curacao	DM 150	1994	8	100	E	98.88	Callable or 101% in 1989.
Caisse d'Aide à l'Équipement des Collectivités Locales	ECU 45	1991	11 1/4	100	11 1/4	98.50	First callable at 100% in 1990.
Oesterreichische Kontrollbank	£ 30	1991	12 1/4	100	12 1/4	98.13	Noncallable.
Dai-ichi Kangyo Bank Neth.	DF 50	1989	8 1/4	100	8 1/4	99.00	Noncallable private placement.
EQUITY-LINKED							
Ferrofluidics Overseas Finance	\$ 10	1990	—	99	—	—	No coupon. Each \$1,000-note is either exchangeable, starting July 1989, for 200 shares of Spin Technology Inc. at a premium of 20% or will receive \$200 cash refund, or convertible on conversion, 20% premium to shares of Ferrofluidics Corp. Terms to be set Aug. 15.

U.S. May Become a Tax Haven for Investors

(Continued from Page 13)
office of Bear, Sterns and possibly others. Fraudulent trades made to enrich the dealers are estimated to total into the millions and this discovery has prompted auditors to descended on many trading departments, casting a further pall over market activity.

In difficult markets, such as this, bankers have traditionally relied on innovations to excite investors — drop-lock bonds, retractable maturities, partial payments and zero coupons. The newest wrinkle to hit the market is the no-coupon convertible bond.

Basically, this is a venture-capital stock offering giving investors an option to buy shares in a company that is expected to go public in two years or more. Investors who do not want to wait for that to happen, or if it never happens, are also offered the option to convert into shares of an existing company. Thus, this is the first convertible to offer investors a double option to buy shares in two separate companies.

The company behind the issue is Ferrofluidics, whose shares — traded over-the-counter — have ranged in price so far this year from a low of 6 1/2 to a high of 10 1/4. The shares are currently valued at just over \$8 each. Ferrofluidics, which went public in 1981, describes itself as a pioneer and world leader in ferro-

fluid (magnetic fluid) technology. Its products are used by the semiconductor industry, in computer hardware and in high fidelity loud-speaker systems.

It has created, and spun off to a new company called Spin Technology Inc., a new process to increase data-storage capacity and reliability of hard-disk drive systems in computer peripheral equipment. In essence, it is making a ferrofluid film-bearing spindle to replace the traditional ball-bearing-supported spindles currently used. Its spindle has been produced in prototype and is in the process of evaluation by a number of equipment manufacturers, company officials report.

The issuer of the \$10-million convertible bond is Ferrofluid Overseas Finance Corp. The bonds are being offered at a discount of 99. Holders can convert into shares of Spin Technology, starting next July, with each \$1,000 bond purchasing 200 shares. In addition, there will be a cash refund of \$200 — meaning the stock purchase will have cost \$780 (\$900 subscription price less \$200 cash refund).

The bondholders, if they all convert to Spin, would own 25 percent of the company, or two million shares out of a total of 8 million shares. The remaining six million shares would be held by Ferrofluidics in exchange for the technology it passed to the company. It is expected to mature in October 1990.

If Spin Technology never goes public, stockholders could exchange their shares into stock of Ferrofluidics at a ratio of eight Spin shares for five Ferro shares. This conversion could be begun in July 1987 (converting a maximum of 65 percent of Spin holdings into Ferro), or July 1989 (when 70 percent can be converted), or in 1990 (when 80 percent can be converted).

Alternatively, bondholders can convert directly into Ferrofluidics starting in December, at a premium that is expected to be set at about 20 percent over the average price prevailing during the seven trading days preceding the pricing, which is expected to be Aug. 15. This route, however, offers no cash rebate and no option to go back into Spin Technology.

The bond pays no interest. The entire lure of this offering is that Spin does go public and that the share price then established represents a quantum leap in value over what bondholders paid for their two million shares.

The proceeds of the bond issue will be divided with about half going to finance the launching of Spin and the remainder used to purchase zero-coupon bonds of 2-A or 3-A-rated U.S. companies. The zeros will be placed in a trust and will be used to redeem bondholders who do not convert into shares when the issue matures in October 1990.

Courts, the governing body for the federal court system. "We're referring to the Justice Department, but I know they're as concerned as we are."

Mr. Weller, however, said the congressional extension of authority may amount to appointment of judges by Congress.

"There is a problem because the constitution clearly vests appointment authority in the executive branch and in the courts," he said. "It does not vest appointment authority in the legislature."

Justice Department lawyers were not available for comment.

Mr. Weller said that if the congressional plan seemed too risky, the courts would proceed with an interim plan to appoint bankruptcy judges as magistrates. Magistrates would have power to try bankruptcy cases, if all parties agreed to abide by the outcome. District court judges would continue to handle matters not strictly related to bankruptcy law.

After Legislation, Bankruptcy Courts In U.S. Should Be Resuming Work

By Bill Keller

New York Times Service
WASHINGTON — Bankruptcy legislation just approved by Congress should have the nation's 227 bankruptcy judges back in business this week, according to congressional lawyers who drafted the legislation's language.

The legal authority of the bankruptcy courts expired at midnight last Wednesday, following four stopgap extensions by Congress. Since then, federal district court judges have been handling urgent bankruptcy cases.

But lawyers for the federal court system and the Justice Department were uncertain whether the rescue designed by Congress would stand up to legal challenge. The bill approved Friday automatically extends the terms of current bankruptcy judges, a provision some lawyers believe may exceed congressional authority.

"There is a problem," said William Weller, a spokesman for the Administrative Office of the

Courts, the governing body for the federal court system. "We're referring to the Justice Department, but I know they're as concerned as we are."

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Times Mirror, Storer to Swap Cable-TV Systems

Los Angeles Times Service
LOS ANGELES — In one of the largest transactions of its kind, Times Mirror Co. and Storer Communications Inc. said that they have agreed to swap cable-television systems in several cities.

The transaction has an estimated value of about \$200 million. It includes a small amount of cash to be paid by Times Mirror to Storer Communications, the companies said Friday.

Los Angeles-based Times Mirror, a major cable-television operator that also publishes the Los Angeles Times and other newspapers, will trade its systems in North Little Rock and Jacksonville, Arkansas; Point Pleasant Beach, New Jersey, and Louisville, Kentucky, for Storer Communications' systems in Phoenix, Mesa and Paradise Valley, Arizona, and in Laguna Beach, California.

The swap will benefit both companies, said Sharon Ambrose, an industry analyst at Paul Kagan Associates in Carmel, California. For Times Mirror, it will reduce competition for subscribers with Storer Communications in each of the areas. Storer will be in a better position to reduce its \$700 million debt from the building of cable-television systems over the last five years.

that the bill, when signed by the president, should restore the judges' jurisdiction without further interruption.

Mr. Weller, however, said the congressional extension of authority may amount to appointment of judges by Congress.

"There is a problem because the constitution clearly vests appointment authority in the executive branch and in the courts," he said. "It does not vest appointment authority in the legislature."

Justice Department lawyers were not available for comment.

Mr. Weller said that if the congressional plan seemed too risky, the courts would proceed with an interim plan to appoint bankruptcy judges as magistrates. Magistrates would have power to try bankruptcy cases, if all parties agreed to abide by the outcome. District court judges would continue to handle matters not strictly related to bankruptcy law.

This announcement appears as a matter of record only.

CHRYSLER CORPORATION

\$1,100,000,000

Revolving Credit Facility

Manufacturers Hanover Trust Company

As Agent

Manufacturers Hanover Agent Bank Services Corporation

As Administrative Agent

July 1, 1984

Argentines, Banks, IMF Seen Getting to Grips With Problems

United Press International

NEW YORK — As U.S. banks were once again saved from losing some of Argentina's loans as over due, there were welcome signs that Argentina, commercial banks and the International Monetary Fund finally are coming to grips with the country's debt problems.

Economy Minister Bernardo Grinspun announced Friday that Argentina was to make a \$225-million interest payment from its reserves, while a group of U.S. banks, led by Citibank of New York, had agreed to make a short-term loan of \$100 million.

Argentina's payment was credited to banks Friday. The bank loan, secured with Argentine deposits at the Federal Reserve Bank of New

York, was to be paid Monday. This means the \$125-million portion of the interest will not be credited to U.S. regulators tightened their reporting rules for banks, he said.

The IMF's rejection was an incentive for Argentina to reconsider its economic program and brought home to the IMF the seriousness of Argentina's political and economic problems.

"The IMF has got to find a way to accept what Argentina can realistically do in the way of an austerity program," said Martin Schubert, chairman of Euromain Finance Corp. "There is a precedent in Brazil — last year they rewrote the letter of intent when Brazil showed it couldn't meet original terms."

"Who's to say Argentina is not being completely above board. They could have signed any letter, gotten their money and then say in

a couple of months, 'We haven't met the terms,'" he said.

For the banks' part, the clarification of accounting rules by the Comptroller of the Currency "provided them with necessary perspective on the Argentine debt," Mr. McDermott said.

The comptroller recently told banks that beginning July 1, they will be able to report as earnings only interest they actually have in hand.

Standard bank accounting practice has been to accrue interest as earnings even if the money has not been received. On March 30, Argentina's interest was paid only through Jan. 2, but banks were allowed to report interest as paid for the whole three months ended March.

Friday's package will bring Argentine interest current through early April.

Chase Manhattan, Manufacturers Hanover and Morgan Guaranty Trust, all with big exposure in the Argentine public sector, said they will abide by the comptroller's recent ruling for the second quarter, even though it does not apply until July.

This means they will report as earnings only the money they have in hand. Other major banks have indicated a similar policy.

"We believe all parties have come to grips with the situation and there is a feeling of confidence

that an Argentine-IMF agreement will be in place by August at the latest," Mr. McDermott said.

■ Progress Report Cited

A progress report from the IMF to a steering group representing bank lenders in Argentina apparently set the stage for payment by Argentina of overdue interest, according to senior monetary officials, Clyde H. Farnsworth of The New York Times reported from Washington.

The report was described as a straightforward and objective account of talks last week between the fund and Argentine negotiators.

"It was a message that talks are continuing and that some progress was made in defining points of difference," one official said.

The discussions between Argentina and its commercial lenders are on a separate track from the negotiations between Argentina and the fund, officials in Washington stressed.

Some banks in the steering group have conditioned their participation in any new credit package on an agreement between the fund and Argentina. Others, according to analysts here, have taken a softer line.

The IMF has told Argentina that it still has to show deeper cuts in public expenditures to meet conditions for the crucial emergency loan.

Senate Approves Tougher Penalties for Insider Trading

New York Times Service

WASHINGTON — The Senate has approved legislation that would set stiffer penalties for the illegal use of insider information in the trading of securities.

The measure, the Insider Trading Sanctions Act of 1984, would allow the Securities and Exchange Commission to seek civil penalties of up to three times the profit gained, or loss avoided, by persons

who illegally buy or sell securities.

The bill, sponsored by Senator Alfonso M. D'Amato, Republican of New York and chairman of a subcommittee that oversees the SEC, would also increase tenfold to \$100,000 the maximum fines for most criminal violations of the federal securities laws.

The fines have not been increased since the enactment of the Securities Exchange Act of 1934. However, the maximum jail term for such infractions, which include

market manipulation and fraud, would be left at five years.

The Senate approved the measure Friday by voice vote after less than 30 seconds of consideration. The House approved a companion measure last September.

The bill was proposed by the SEC as part of its drive on insider misconduct — trading in stock on the basis of information not available to the public. Insiders are usually regarded as corporate officers, directors and controlling stockholders.

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Société Générale Merchant Bank Limited. The new name for the London merchant bank of Société Générale.

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New Issue



McDonald's Finance Company N.V.

DM 100,000,000

NEW YORK IAPI-Week Over the Counter stocks driving the high, low, and last bid prices for the week with the net change from the previous week's last bid/prices. All quotations supplied by the National Association of Securities Dealers, Inc. are not actual transactions but are representative Interdealer prices of which these securities could have been sold. Prices do not include retail markdown or commission. Sales supplied by NASD.

	Sales in			N	
	100s	High	Low	Loss	Ch
BioCo	.60	20	66	19.2	19.2
BioGard			397	182	10
BingKo			98	63	45
BiMed			111	3	3
BiMed Un			10	4	4
BioRap w/			117	57	60
BioSol			145	100	45
Biotest 5			59	34	25
BTCC			61	51	20
BTCC G			26	14	12
BTCC G 1			57	11.0	11.0

		Sales in 100s High Low Last C			
1	ComCabi	100	140	120	100
2	ComCrd	50	31	19	20
3	ComU	8	6	5	5
4	ComVid	50	5	4	4
5	ComTe	200	100	100	100
6	ComSrl	800	500	500	500
7	ComNet	67	52	45	5
8	ComCm	323	240	240	240
9	ComDel	115	10	10	10
10	ComPm	70	50	50	50
11	ComHz Un	20	100	50	50

Over-the-Counter

The-Counter

Net Loss	Chg'd	Sales in 100s. High Low
16	- V ₆	
15	+ V ₅	
14	- V ₄	
13	+ V ₃	
12	- V ₂	
11	+ V ₁	
10	- V ₀	
9	+ V ₉	
8	- V ₈	
7	+ V ₇	
6	- V ₆	
5	+ V ₅	
4	- V ₄	
3	+ V ₃	
2	- V ₂	
1	+ V ₁	
0	- V ₀	

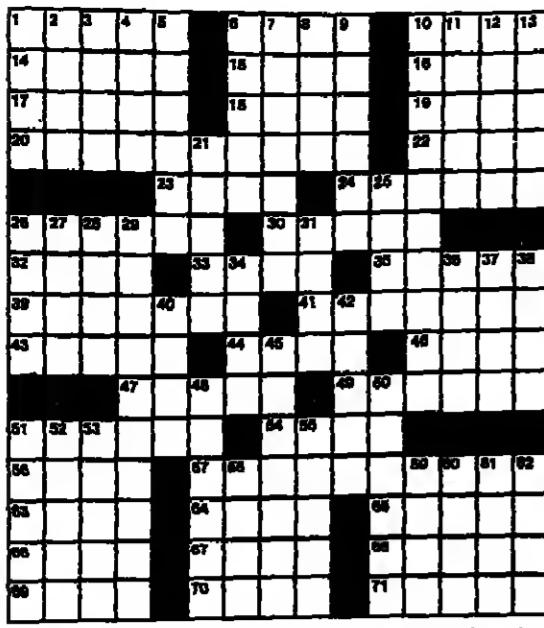
	Net Loss	Net Change	Sales in 100s	High	Low
1	10	+ 1%	200	200	180
2	12	+ 1%	180	180	160
3	10	+ 1%	160	160	140
4	20	+ 1%	140	140	120
5	25	+ 1%	120	120	100
6	20	+ 1%	100	100	80
7	25	+ 1%	80	80	60
8	20	+ 1%	60	60	40
9	25	+ 1%	40	40	20
10	20	+ 1%	20	20	10
11	25	+ 1%	10	10	5
12	20	+ 1%	5	5	2

Over-the-Counter

(Continued on Page 17)

Chicago Exchange Options

For the Week Ending June 29, 1984



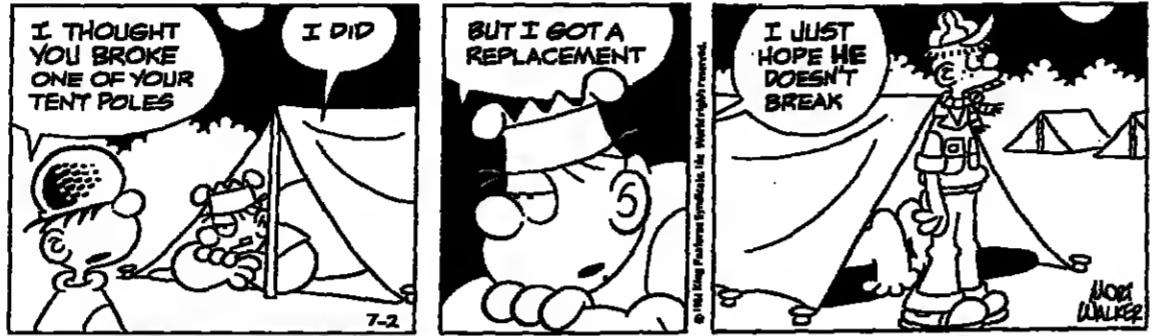
PEANUTS



BLONDIE



BEETLE BAILEY



ANDY CAPP



WIZARD OF ID



DEXTER'S LABORATORY



GARFIELD



SPORTS BRIEFS

Price Retains Lead in Canadian Open Golf

OAKVILLE, Ontario (UPI) — Nick Price squandered a shot in the water on the 18th hole but managed to retain a four-stroke lead Saturday after the third round of the Canadian Open Golf Tournament.

Price, who has held the lead throughout the tournament, completed the round with 1-over-par 73 and a total of 207, nine shots under par on the Glen Abbey Golf Club course. Jack Nicklaus, the man who designed the course as a permanent site for the Canadian National Championship, shot a 69 and moved into a tie for second at 211 with John Cook (71) and Greg Norman (70).

Mark Pfeil was next with 212 (66) and was followed by Clarence Rose at 213 (72).

Palmer Up by One Stroke in Senior Golf

ROCHESTER, New York (UPI) — Arnold Palmer shot a 2-over-par 72 Saturday to maintain his lead after three rounds of the USGA Senior Open at the Oak Hill Country Club in Rochester.

Palmer, the 1981 champion in the tournament for golfers 50 and over, stands at 214 overall, 4-over-par after a 68 in Friday's second round. Miller Barber shot an even-par 70 Saturday and a 71 Friday and was one stroke back at 215. Bob Goolay, the first-round leader, shot 72 Saturday after a 74 Friday and was third at 216.

Mark Pfeil was next with 212 (66) and was followed by Clarence Rose at 213 (72).

Instructor Gives Information on Steroids

LOS ANGELES (LAT) — The coordinator of a U.S. Olympic Committee instructional program for shotputters and throwers of the discus, javelin and hammer said he has been dispensing information to help the athletes beat tests for anabolic steroids.

"This is a way to get as much information as possible to the athletes," said Dr. Paul Ward of Huntington Beach, California, a respected coach in throwing events. "Let them make up their own minds. If they want to (use drugs), then you have to give them the right facts. Truth is truth. For us not to tell it to the athletes is the worst kind of intellectual dishonesty."

Anabolic steroids are synthetic derivatives of the male hormone testosterone and are banned by the International Olympic Committee. Some athletes believe they enhance performance by building muscle.

For the Record

El Gran Senor, cruised to victory in the Irish Sweeps Derby at the Curragh Saturday. The 3-year-old colt, beaten by Secreto in the English Derby a month ago, won by a length from Rainbow Quest, with Dahir third. (AP)

Barcelona has traded Argentine midfielder Diego Maradona to Napoli of Italy for \$7.5 million, club officials confirmed Sunday. Maradona, who joined the Barcelona soccer team in July 1982 with a six-year contract for a record \$9.2 million, had asked to be transferred, stating that he was very unhappy at Barcelona. (UPI)

England announced it will make a strong bid to host the 1988 European Championship soccer finals. England, which last held a major championship in the 1966 World Cup, originally had bid for the 1990 World Cup but then withdrew to allow a choice between Italy and the Soviet Union. (AP)

BOOKS

LIZZIE

By Frank Spiering. 352 pp. \$17.95. Random House, 301 East 50th St., New York, N.Y. 10022.

LIZZIE

By Evan Hunter. 430 pp. \$16.95. Arbor House, 235 East 45th St., New York, N.Y. 10017.

Reviewed by Thomas M. Disch

HERE, virtually yoked together by the coincidence of simultaneous publication, are two books about the United States's most acclaimed murderer (at least in the category of Family Tragedy), Lizzie Borden. Both are titled "Lizzie" and both agree that she was guilty, if not quite as charged, of the crime for which she has been so celebrated in history and in literature.

Lizzie Borden took an ax
And gave her mother forty whacks;
When she saw what she had done
She gave her father forty-one.

There, however, resemblance ceases, for Frank Spiering's construction of the crime and its long (and dramatically compelling) aftermath, while Evan Hunter's is a novel, albeit a novel incorporating a hundred or more pages of less-than-riveting transcript from the inquest and trial. The fictional components in this semi-fiction are shuffled into the trial transcripts with no compelling dramatic necessity and describes Lizzie's tour of a fin de siècle Europe where the murderer-to-be is subjected to the longest, slowest seduction since Marjorie Morningstar.

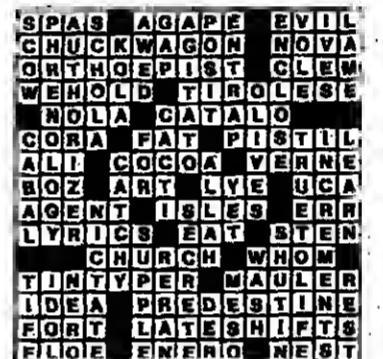
It also requires a degree of coordination between Lizzie's and Bridget's alibis and a degree of staunchness and guile in Bridget's character that neither the transcripts nor subsequent events would seem to bear out. Hunter finally did not persuade me that it could have happened as he imagines. Bluebeard may have done such things, but not Lizzie.

Frank Spiering's theory is altogether more persuasive and probably comes as close as anyone ever will to being a definitive solution. Spiering maintains that the actual murderer was Lizzie's sister, Emma, with Lizzie abetting her and taking all the heat. He collates the circumstantial evidence amassed at the trial with a psychological family portrait of the Borden's that never violates (as Hunter's X-rated scenario does) a sense of Victorian probabilities. At the same time the tragic dimensions of the material is much more evident in this handling. His Lizzie is heroic in her lifelong assumption of public obliquity, and his Emma, though necessarily a more shadowy presence, finally becomes her sister's equal in psychological interest. Not since Joan Crawford and Bette Davis in "Whatever Happened to Baby Jane?" have I encountered such a well-matched and sinister pair of sisters.

Without the bad luck of its timing, I would surely have enjoyed Hunter's "Lizzie" more, and true-crime buffs might well enjoy checking out his last chapter, if only as a kind of litmus test of Spiering's theory. But I have no doubt at all that if Spiering has been the prosecutor, Lizzie — and Emma — would have paid for their crimes — and the United States would have been deprived of a great legend.

Thomas M. Disch, a novelist who wrote "The Businessmen: A Tale of Terror," wrote this review for The Washington Post.

Solution to Friday's Puzzle



BRIDGE

By Alan Truscott

ON the diagramed deal, South played in four spades, and the defense took two heart tricks at the start. East shifted cunningly to the club nine, which was covered by the jack, queen and ace.

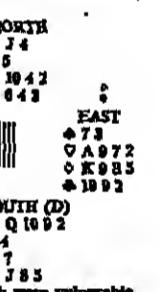
The ten was now open to a finesse, but South did not know it. He thought it likely that West held the guarded ten and planned a partial elimination. This succeeded, although not quite in the way he expected.

South drew two rounds of trumps, cashed the club king and played a third club. He was hoping to force a diamond lead from West if that player

began with two trumps and three clubs. He would then play the ten for dummy, since if West held the king, East would have seized the opportunity to ruff the third round of clubs.

As it happened, it was East who held the doubleton spade and three clubs and was end-played. It would not have helped West to ruff and lead a diamond, for South would have no trouble guessing. If West had held the king of diamonds, he would not choose to ruff.

So a game was made that was defeated in the replay. South would probably have failed if East had shifted to a trump at the third trick, for the West led the heart king.



North and South were vulnerable.

The bidding:

South: West: North: East:

3 ♦ ♦ ♦ ♦ 2 ♦ ♦ ♦ ♦

3 ♦ ♦ ♦ ♦ 2 ♦ ♦ ♦ ♦

4 ♦ ♦ ♦ ♦ 3 ♦ ♦ ♦ ♦

4 ♦ ♦ ♦ ♦ 3 ♦ ♦ ♦ ♦

West led the heart king.

Indians Down Rangers In 13-Inning Marathon

Compiled by Our Staff From Dispatches

CLEVELAND — Brook Jacoby hit a line drive through a drawn-in infield with no one out in the bottom of the 13th inning Friday to give the Cleveland Indians a 13-12 victory over the Texas Rangers.

Dave Tobik (1-6) walked Jerry Williams leading off the 13th. Finch runner Joe Carter went to third

on a wild pitch.

Williams scored on a wild pitch.

